

**CALIFORNIA STATE UNIVERSITY,  
FRESNO FOUNDATION**

**ANNUAL REPORT**

**2020-21**

**CALIFORNIA STATE UNIVERSITY, FRESNO FOUNDATION  
ANNUAL REPORT**

TABLE OF CONTENTS

	<u>Page Number</u>
Corporate Information	1 - 3
Independent Auditors' Report	4 - 5
Statements of Financial Position	6
Statements of Activities	7
Statements of Cash Flows	8
Notes to the Financial Statements	9 - 34
Schedule of Expenditures of Federal Awards	35 - 41
Combining Statement of California Department of Education Activities	42
General Fund Administration Cost Center	43
Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with <u>Government Auditing Standards</u>	44 - 45
Independent Auditors' Report on Compliance for Each Major Program and on Internal Control Over Compliance Required by the Uniform Guidance	46 - 47
Schedule of Findings and Questioned Costs	48
Summary Schedule of Prior Audit Findings	49
Additional Information Restated for California State University Reporting	50 - 55

California State University Fresno, Foundation  
Corporate Information  
For the Year Ended June 30, 2021

**BOARD OF GOVERNORS:**

Mr. Darius Assemi	Fresno, California
Dr. Joseph I. Castro (term ended 12/31/20)	Fresno, California
Ms. Carol Chandler	Selma, California
Mr. Nat DiBuduo	Fresno, California
Ms. Joan Eaton	Fresno, California
Dr. Eric Hanson	Fresno, California
Mr. Rod Higgins	Atlanta, Georgia
Mr. John E. Horstmann	Fresno, California
Dr. Saúl Jiménez-Sandoval (term began 1/1/21)	Fresno, California
Mr. Larry Johanson	Fresno, California
Ms. Maurine Jones	Fresno, California
Mr. Claude C. Laval III	Fresno, California
Mr. Jason Liao	Fresno, California
Dr. William M. Lyles	Fresno, California
Mr. Chris Morse	Fresno, California
Ms. Debra Nalchajian-Cohen	Fresno, California
Dr. Joan Otomo-Corgel	Manhattan Beach, California
Mr. Dennis Parnagian	Fresno, California
Ms. Vinci Ricchiuti	Fresno, California
Ms. Kim Ruiz-Beck	Dinuba, California
Mr. Mark Ruof	Fresno, California
Ms. Lorraine Salazar	Fresno, California
Mr. Bill Shaughnessy	Atherton, California
Mr. Bill Smittcamp	Clovis, California
Mr. George Soares	Sacramento, California
Mr. Richard F. Spencer	Fresno, California
Mr. Kyle Stephenson	Fresno, California
Ms. Dora Westerlund	Fresno, California
Mr. A. Emory Wishon III	Fresno, California

**CORPORATE OFFICERS:**

Ms. Vinci Ricchiuti	Chair
Dr. Eric Hanson	Vice Chair
Mr. Kyle Stephenson	Treasurer
Dr. Saúl Jiménez-Sandoval	Secretary

**EXECUTIVE STAFF:**

Ms. Debbie Astone	Executive Director
Mr. Keith Kompsi	Director of Foundation Financial Services

**Executive Committee:**

Ms. Vinci Ricchiuti	Chair
Dr. Eric Hanson	Vice Chair
Mr. Kyle Stephenson	Treasurer
Dr. Saúl Jiménez-Sandoval	Secretary
Ms. Debra Nalchajian-Cohen	Member at Large

California State University Fresno, Foundation  
Corporate Information  
For the Year Ended June 30, 2021

**Audit Committee:**

Mr. Kyle Stephenson	Chair
Ms. Carol Chandler	
Ms. Joan Eaton	
Mr. Jason Liao	
Mr. Chris Morse	
Mr. Bill Smittcamp	

**Budget Committee**

Mr. Claude Laval III	Chair
Mr. Larry Johanson	
Mr. Dennis Parnagian	
Mr. Mark Ruof	
Mr. George Soares	

**Development Committee**

Ms. Debra Nalchajian-Cohen	Chair
Mr. Bill Smittcamp	Co-Chair
Mr. Nat DiBuduo	
Ms. Maurine Jones	
Mr. Chris Morse	
Dr. Joan Otomo-Corgel	
Ms. Kim Ruiz-Beck	
Ms. Lorraine Salazar	
Ms. Dora Westerlund	

**Governance Committee**

Mr. George Soares	Chair
Dr. Eric Hanson	
Mr. John Horstmann	
Mr. Claude Laval III	
Ms. Kim Ruiz-Beck	

**Investment Committee**

Mr. A. Emory Wishon III	Chair
Mr. Darius Assemi	
Mr. Jason Liao	
Mr. William M. Lyles	
Mr. Dennis Parnagian	
Mr. Mark Ruof	
Mr. Bill Shaughnessy	
Mr. Richard Spencer	

California State University Fresno, Foundation  
Corporate Information  
For the Year Ended June 30, 2021

**CORPORATE DATA**

**Executive Offices**

4910 N. Chestnut Ave.  
Fresno, CA 93726-1852  
Telephone: (559) 278-0850

**Auditors**

Moore Grider & Company LLP  
Certified Public Accountants  
325 E. Sierra Ave.  
Fresno, CA 93710-3707  
Telephone: (559) 440-0700

**Investment Advisors**

Goldman Sachs  
555 California St.  
45<sup>th</sup> Floor  
San Francisco, CA 94104  
Telephone: (415) 393-7500



# Moore Grider & Company LLP

Certified Public Accountants

## INDEPENDENT AUDITORS' REPORT

### *A Partnership Including Accountancy Corporations*

Thomas L. Bell, C.P.A.  
Accountancy Corporation

Denise S. Hurst, C.P.A.

Kenneth J. Labendeira, C.P.A., C.F.E.  
Accountancy Corporation

Pamela J. Gallemore, C.P.A.  
Accountancy Corporation

Karl L. Noyes, C.P.A.  
Accountancy Corporation

Cory J. Bell, C.P.A.

Aaron C. Studt, C.P.A.

Kendall K. Wheeler, C.P.A.

Carrie M. Wiebe, C.P.A., C.F.E.  
Accountancy Corporation

Lisa Brown, C.P.A., C.F.E.  
Accountancy Corporation

Richard L. Holland, C.P.A.

Tom Collins, C.P.A.  
Accountancy Corporation

Ginger A. Lozano, C.P.A.

Abel M. Cabello, E.A.

Kelli D. Steele, C.P.A.

Stalin Hernandez, C.P.A.

Michiko Rosenthal, C.P.A.

Shaina M. Miracle, C.P.A.

Kirsten Years, C.P.A.

Franklin Daniel, C.P.A.

L. Jerome Moore, C.P.A.  
1923-2016

Robert E. Grider, C.P.A.  
Retired

Board of Governors  
California State University, Fresno Foundation  
Fresno, California

### **Report on the Financial Statements**

We have audited the accompanying financial statements of California State University, Fresno Foundation, which comprise the statements of financial position as of June 30, 2020 and 2021, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditors' Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## *Opinion*

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of California State University, Fresno Foundation as of June 30, 2020 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## *Other Matters*

### *Supplementary and Other Information*

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. On pages 35 to 41, the accompanying schedule of expenditures of federal awards as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the financial statements. The accompanying supplementary information on pages 42 to 43 is presented for purposes of additional analysis and is also not a required part of the financial statements. The information reflected on pages 50 to 55 is presented as required by the Chancellor of the California State University. Such information and the schedule of expenditures of federal awards is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

### **Other Reporting Required by Government Auditing Standards**

In accordance with Government Auditing Standards, we have also issued our report dated September 17, 2021, on our consideration of California State University, Fresno Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of California State University, Fresno Foundation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering California State University, Fresno Foundation's internal control over financial reporting and compliance.

*Moore Krider & Company LLP*

Fresno, California  
September 17, 2021

CALIFORNIA STATE UNIVERSITY, FRESNO FOUNDATION  
THE CALIFORNIA STATE UNIVERSITY AUXILIARY ORGANIZATION  
STATEMENTS OF FINANCIAL POSITION  
AT JUNE 30 2020 AND 2021

	2020 TOTAL	2021 TOTAL
<b>ASSETS</b>		
Current Assets:		
Cash and cash equivalents (Note 1, Pg. 10)	\$ 55,974,052	\$ 76,447,779
Receivables:		
Grants and contracts	8,925,954	7,918,858
Pledges receivable (Note 3)	3,203,256	3,831,258
Other accounts receivable	8,461,582	9,254,039
Notes receivable, net (Note 4)	5,573	5,985
Total Receivables	20,596,365	21,010,140
Prepaid expenses	124,910	130,373
<b>Total Current Assets</b>	<b>76,695,327</b>	<b>97,588,292</b>
Long-term investments, at market (Note 5)	153,083,306	199,466,595
Non-current receivables:		
Pledges receivable (Note 3)	9,589,638	7,996,933
Allowance for uncollectibles	(300,000)	(300,000)
Net pledges receivable	9,289,638	7,696,933
Notes receivable, net (Note 4)	368,775	360,743
Total non-current receivables	9,658,413	8,057,676
Land and improvements	454,658	454,658
Capital Assets:		
Equipment	602,391	602,391
Less accumulated depreciation	(579,771)	(588,326)
Net Capital Assets	22,620	14,065
<b>TOTAL ASSETS</b>	<b>\$ 239,914,324</b>	<b>\$ 305,581,286</b>
<b>LIABILITIES AND NET ASSETS</b>		
Liabilities:		
Current liabilities:		
Accounts payable	\$ 3,001,688	\$ 3,691,648
Accrued salaries and benefits payable	1,275,831	1,381,066
Receipts in excess of expenditures on specific sponsored programs	6,105,707	6,464,740
Accrued compensated balances	77,640	69,446
Unitrust agreement liabilities - current portion (Note 9)	31,088	31,202
Annuity agreement liabilities - current portion (Note 9)	39,867	43,100
<b>Total Current Liabilities</b>	<b>10,531,821</b>	<b>11,681,202</b>
Long-term liabilities:		
Accounts payable	805,308	999,423
Note payable (Note 10)	2,000,000	2,000,000
Annuity agreement liabilities - long-term portion (Note 9)	91,359	48,260
Agency accounts	2,979,244	3,778,653
<b>Total Liabilities</b>	<b>16,407,732</b>	<b>18,507,538</b>
Net Assets:		
Without donor restrictions	1,761,825	10,295,815
Without donor restrictions-board designated reserves (Note 11)	6,408,321	5,766,222
With donor restrictions (Note 12)	215,336,446	271,011,711
<b>Total Net Assets</b>	<b>223,506,592</b>	<b>287,073,748</b>
<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	<b>\$ 239,914,324</b>	<b>\$ 305,581,286</b>

The accompanying notes are an integral part of the financial statements

CALIFORNIA STATE UNIVERSITY, FRESNO FOUNDATION  
THE CALIFORNIA STATE UNIVERSITY AUXILIARY ORGANIZATION  
STATEMENTS OF ACTIVITIES  
FOR THE YEARS ENDED JUNE 30, 2020 AND 2021

	2020 TOTAL	2021 TOTAL
<b><u>Changes in Net Assets Without Donor Restrictions:</u></b>		
<b>Revenues, Gains and Other Support:</b>		
Federal grants and contracts	\$ 19,659,497	\$ 20,786,033
State grants and contracts	9,402,465	9,569,281
Other grants and contracts	3,537,336	4,252,827
Indirect cost recovery from sponsored programs	3,166,021	3,233,581
Contribution income	125,000	0
Handling fees	311,857	166,037
Investment income	1,412,163	10,723,576
Endowment administrative fees	1,561,000	1,561,000
Income for campus support	9,219,467	7,112,175
Other	776	1,373
Net assets released from restrictions:		
Satisfaction of program restrictions (Note 12)	6,669,568	4,123,728
Appropriation from donor endowments and subsequent satisfaction of any related donor restrictions (Note 12)	7,947,539	8,556,868
<b>Total Revenues, Gains and Other Support Without Donor Restrictions</b>	<b>63,012,689</b>	<b>70,086,479</b>
<b>Expenses and Losses:</b>		
Instruction	8,493,025	8,796,232
Public service	17,198,980	17,288,948
Research	6,907,293	8,522,962
Special Programs	3,302,555	3,660,479
Campus Support	14,932,657	10,797,479
Student grants and scholarships	4,613,291	4,421,285
Management and general	3,859,933	3,382,049
Endowment administrative fees	1,561,000	1,561,000
Donations to agency accounts (surplus allocation)	3,121,497	3,764,154
<b>Total Expenses and Losses (Note 14)</b>	<b>63,990,231</b>	<b>62,194,588</b>
<b>Changes in Net Assets Without Donor Restrictions</b>	<b>(977,542)</b>	<b>7,891,891</b>
<b><u>Changes in Net Assets With Donor Restrictions:</u></b>		
Gain (loss) on investments:		
Realized	\$ (2,210,884)	\$ (8,093,976)
Unrealized	(3,168,525)	44,329,519
Investment income	9,087,000	7,276,687
Contributions - Net	19,325,602	21,677,065
Gain (loss) on sale of land	(145,530)	0
Change in value of split interest agreement (Note 9)	(3,131)	(114)
Non-operating expense	2,813,089	3,166,680
Net assets released from restrictions (Note 12)	(14,617,107)	(12,680,596)
<b>Changes in Net Assets With Donor Restrictions:</b>	<b>11,080,514</b>	<b>55,675,265</b>
<b>Total Increase (Decrease) in Net Assets</b>	<b>10,102,972</b>	<b>63,567,156</b>
<b>Net Assets at Beginning of Year</b>	<b>213,403,620</b>	<b>223,506,592</b>
<b>Net Assets at End of Year</b>	<b>\$ 223,506,592</b>	<b>\$ 287,073,748</b>

The accompanying notes are an integral part of the financial statements

CALIFORNIA STATE UNIVERSITY, FRESNO FOUNDATION  
THE CALIFORNIA STATE UNIVERSITY AUXILIARY ORGANIZATION  
STATEMENTS OF CASH FLOWS  
FOR THE YEARS ENDED JUNE 30, 2020 AND 2021

	2020 TOTAL	2021 TOTAL
Cash flows from operating activities:		
Increase (decrease) in net assets	\$ 10,102,972	\$ 63,567,156
Adjustments to reconcile increase (decrease) in net assets to net cash provided (used) by operating activities:		
Depreciation	16,952	8,555
Bad debt expense	306,735	59,702
Forgiveness of notes receivable	2,500	2,500
Contributions restricted for long-term investment	(4,023,240)	(11,091,003)
Transfers to campus programs	0	190,000
Net realized and unrealized (gains) and losses on investments	57,869	(37,225,445)
Changes in value of split interest agreements	44,485	38,480
(Gain) loss on sale of land	145,530	0
Changes in assets and liabilities:		
Grants, contracts and accounts receivable	4,586,288	214,639
Pledges receivable	(2,651,749)	933,702
Prepaid expenses	(4,641)	(5,463)
Accounts payable	35,689	884,075
Accrued salaries and benefits	(230,247)	105,235
Accrued compensated balances	5,660	(8,194)
Receipts in excess of expenditures	447,384	359,033
Agency accounts	28,254	799,409
Net cash provided (used) by operating activities	8,870,440	18,832,380
Cash flows from investing activities:		
Purchase of investments	(7,718,190)	(18,227,897)
Proceeds from sales and maturities of investments	8,204,431	8,880,053
Increase in notes receivable	(85,979)	(44,056)
Payments received on notes receivable	32,996	20,475
Proceeds from sales of capital assets	289,470	0
Net cash provided (used) by investing activities	722,728	(9,371,425)
Cash flows from financing activities:		
Contributions restricted for long-term investment	4,023,240	11,091,003
Payments on split interest agreements	(78,232)	(78,232)
Net cash provided (used) by financing activities	3,945,008	11,012,771
Net increase (decrease) in cash	13,538,177	20,473,727
Cash at beginning of year	42,435,875	55,974,052
Cash at end of year	<u>\$ 55,974,052</u>	<u>\$ 76,447,779</u>
Cash and cash equivalents consist of the following:		
Cash and cash equivalents	\$ 55,974,052	\$ 76,447,779
Restricted cash	0	0
Total cash and cash equivalents	<u>\$ 55,974,052</u>	<u>\$ 76,447,779</u>
Supplemental disclosure of cash flow information		
Cash paid for interest	<u>\$ 20,000</u>	<u>\$ 20,000</u>

The accompanying notes are an integral part of the financial statements

## NOTES TO THE FINANCIAL STATEMENTS

### CALIFORNIA STATE UNIVERSITY, FRESNO FOUNDATION NOTES TO THE FINANCIAL STATEMENTS AS OF AND FOR THE YEARS ENDED JUNE 30, 2020 AND 2021

#### **Note 1 – Organization and Significant Accounting Policies**

##### **Organization**

The California State University, Fresno Foundation (the “Foundation”) was incorporated on June 19, 1931. It is a recognized auxiliary of the California State University and is organized and operated exclusively for educational purposes as a tax-exempt organization under the provisions of section 501(c)(3) of the Internal Revenue Code and section 23701(d) of the California Revenue and Taxation Code. The Foundation was formed and is operated exclusively to receive, hold, invest, and administer property and to make expenditures to or for the benefit of California State University, Fresno (the “University”). The Foundation is supported primarily by revenues generated from the recovery of indirect costs from federal, state and other grants, fees on gifts, donations and other sources and investment earnings.

The financial statements include the accounts of the Foundation and its wholly owned subsidiary, New California Ventures, LLC (the “LLC”), which is a single member limited liability company. The Foundation provided the initial capital contribution when the LLC was formed in 2012. The LLC provides services in exchange for an equity interest in start-up or existing companies, and supports the commercialization of research initiatives connected to the University. The net assets of the LLC are considered to be without donor restrictions.

##### **Basis of Accounting**

The Foundation maintains its accounting records and prepares its financial statements on the accrual basis of accounting.

##### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

##### **Basis of Presentation**

Financial statement presentation is in accordance with generally accepted accounting principles for not-for-profit organizations. Under this guidance, the Foundation is required to report information regarding its financial position and activities according to two classes of net assets: without donor restrictions and with donor restrictions.

##### **Net Assets**

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

*Net Assets Without Donor Restrictions* – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, various board-designated reserves.

*Net Assets With Donor Restrictions* – Net assets subject to donor – (or certain grantor) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

## NOTES TO THE FINANCIAL STATEMENTS

### Cash and Cash Equivalents

Cash and cash equivalents consist of cash held in banks and highly liquid investments. The Foundation maintains all of its cash and cash equivalents in accounts held with a large national bank (\$4,199,523 and \$6,288,455 for the years ended June 30, 2020 and 2021, respectively), in the State of California Local Agency Investment Fund (LAIF) (\$4,522,583 and \$4,549,268 for the years ended June 30, 2020 and 2021, respectively), and within a balanced investment portfolio with Goldman Sachs (\$47,251,946 and \$65,610,056 for the years ended June 30, 2020 and 2021, respectively).

The Federal Depository Insurance Corporation insures cash balances held in banks up to \$250,000. At June 30, 2020 and 2021 the Foundation's uninsured cash balances held in banks totaled \$5,496,346 and \$5,822,052, respectively. Management believes that the Foundation's diversification of cash deposits, combined with prudent business practices help assure that, in accordance with 45 Code of Federal Regulations, Part 74.21(b)(3), any Federal deposits in excess of insurance or collateralization are adequately safeguarded.

### Accounts Receivable

Accounts receivable are stated at unpaid balances. Receivables are considered impaired if full principal payments are not received in accordance with the contractual terms. It is the Foundation's policy to write off uncollectible accounts receivable when management determines the receivable will not be collected. The Foundation maintains a Reserve for Contingency – Sponsored Programs against which such write-offs can occur.

### Investments

Investments are primarily held in mutual funds, equity securities, and U.S. treasury and private equity securities and are reported at fair value based upon quoted market price or net asset value. Any temporary difference between cost and fair value of an investment is presented as a separate component of change in net assets. The specific identification method is used to determine realized gains and losses on investments.

The Foundation maintains master investment accounts for its donor-restricted and board-designated endowments. Realized and unrealized gains and losses from investments in the master accounts are allocated annually to the individual endowments based on the relationship of the market value of each endowment to the total market value of the master investment accounts, as adjusted for additions to or deductions from those accounts.

### Capital Assets

Capital assets are reflected on the financial statements at cost. Depreciation is computed using the straight-line method based upon estimated useful lives of three to ten years. The Foundation capitalizes all expenditures in excess of \$5,000 for property and equipment at cost.

### Revenue Recognition

*Grants and Contracts* – The Foundation receives funding for sponsored programs from various government agencies, foundations, and corporations. The funding may represent a reciprocal transaction in exchange for an equivalent benefit in return, or it may be a nonreciprocal non-exchange transaction in which the funding provided is for the benefit of the Campus, the funding organization's mission, or the public at large.

Revenues from non-exchange transactions may be subject to conditions, in the form of both a barrier to entitlement and a refund of amounts paid (or a release from obligation to make future payments). The Foundation's grants and contracts are primarily conditional non-exchange transactions and revenues are recognized when expenses are incurred. Unspent conditional contributions from grants and contracts total \$6,105,707 and \$6,464,740 at June 30, 2020 and 2021, respectively. Revenues from unconditional non-exchange transactions are recognized in the period awarded.

## NOTES TO THE FINANCIAL STATEMENTS

*Handling fees* – Handling fee revenue is received to compensate the Foundation for processing Program income received on agency trust accounts maintained on behalf of Campus departments. The revenue is calculated as 6.0% of Program income received and is recognized at the end of each calendar month on the Program income received during that month.

*Endowment administrative fees* – The Foundation collects reasonable administrative fees on endowments to compensate the Foundation for managing the Foundation's pooled endowment assets and providing administrative and stewardship support to scholarship and trust accounts, University Advancement and donors. The Foundation Board of Governors approves the lump-sum fee on an annual basis which is recognized as revenue at June 30 of each year.

*Income for Campus Support* – Contributions received in support of agency trust accounts are recognized as revenue in the period received at their fair value.

### Indirect Cost Rate

The Foundation provides accounting and administrative services for grants and contracts entered into by the Foundation on behalf of the University. In many cases, these agreements provide for the reimbursement of indirect costs based on a percentage of the direct costs of the grants and contracts.

The University and the Foundation make every attempt to obtain from the granting agencies the federally approved maximum indirect cost reimbursement rate of 40.0% of the total direct costs of the grant and contract agreements. However, few grant and contract agreements allow for the maximum federal rate. The Foundation's actual average indirect cost reimbursement rate for grants and contracts was 10.75% and 10.27% for the years ended June 30, 2020 and 2021, respectively.

### Contributions

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as restricted donations. Realized and unrealized gains (losses) from securities transactions in the Endowment Fund are recognized as with donor restrictions for those purposes specified by the donors for income from the endowed gift.

### Pledges Receivable

Unconditional pledges receivable from donors that are expected to be collected within one year are recorded at net realizable value. Long-term pledges receivable that are expected to be collected in a period beyond one year are recorded at a discount using the present value of their estimated future cash flows. The discounts on long-term pledges receivable are computed using risk-free interest rates applicable to the period in which the pledges to give are received. Amortization of the discounts is included in contribution revenue. Conditional promises to give are not included as support until the conditions are substantially met. Management has determined that an allowance of \$300,000 for 2020 and 2021 for uncollectible pledges receivable is sufficient based on historical levels of write offs.

### Contributed Property and Equipment

Donated property and equipment are recorded at fair market value at the date of donation. If donors stipulate how the proceeds from the sale of the property or equipment are to be used, the donations are recorded as restricted contributions. In the absence of such stipulations, donations of property and equipment are recorded as without restriction.

### Income Taxes

The Foundation is incorporated as a non-profit California corporation and is exempt from income taxes under Internal Revenue Code Section 501(c)(3) and California Revenue and Taxation Code Section 23701d.

New California Ventures, LLC is a California limited liability company whose sole member is the Foundation. The LLC is a disregarded entity for federal income tax purposes and thus not subject to federal income tax. For California tax purposes, the LLC is subject to an annual tax and LLC fee.

The Foundation classifies interest and penalties on tax assessments as an expense when incurred. For the years ended June 30, 2020 and 2021, interest and penalties totaled \$0.

## NOTES TO THE FINANCIAL STATEMENTS

### Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The schedules of functional expenses (Note 14) present the natural classification detail of expenses by function.

### Newly Adopted Accounting Pronouncements

The Foundation has adopted Accounting Standards Update 2014-09, Revenue Recognition (Topic 606) *Revenue from Contracts with Customers*. This ASU introduces a new five-step revenue recognition model in which an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The adoption of this accounting standard for the year ended June 30, 2021 did not have an impact on the Foundation's financial position or changes in its net assets.

The Foundation has adopted ASU No. 2018-08, Not-For-Profit Entities (Topic 958) *Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made*. The new guidance helps distinguish if grants and contracts with resource providers are exchange transactions or contributions. Once a transaction is deemed to be a contribution, the ASU also provides guidance to help determine when a contribution is conditional and evaluates the possibility that a condition will not be met is remote. Unconditional contributions are recognized immediately and classified as either net assets with or without donor restrictions, while conditional contributions received are accounted for as a liability until the barriers to entitlement are overcome, at which point the transaction is recognized as unconditional and classified as either net assets with or without restrictions. The adoption of this accounting standard for the year ended June 30, 2021 did not result in a change to the accounting for the Foundation's revenue.

## NOTES TO THE FINANCIAL STATEMENTS

### **Note 2 – Liquidity and Availability**

The Foundation regularly monitors liquidity required to meet its operating needs and other contractual commitments (general expenditures), while also striving to maximize the investment of its available funds. In addition to financial assets available to meet these general expenditures over the next 12 months, the Foundation operates with a balanced budget. Therefore, the Foundation anticipates collecting sufficient revenue to cover general expenditures.

Occasionally, the Foundation's Board of Governors designates a portion of any operating surplus to its Reserve for Contingency – General, which was \$4,522,583 and \$4,549,268 as of June 30, 2020 and 2021, respectively. This is an established board-designated fund where the governing board has the objective of setting funds aside to be drawn upon in the event of financial distress or an immediate liquidity need resulting from events outside of the typical life cycle of converting financial assets to cash or settling financial liabilities.

At June 30, 2020 and 2021, the following financial assets were available to meet general expenditures within one year:

	2020	2021
Financial assets, at year-end		
Cash and cash equivalents	\$ 55,974,052	\$ 76,447,779
Receivables	30,254,778	29,067,816
Prepaid expenses	124,910	130,373
Long-term investments	153,083,306	199,466,595
Total financial assets	239,437,046	305,112,563
Less those unavailable for general expenditures within one year, due to:		
Donor imposed restrictions:		
Restricted by donor with purpose restrictions	(61,970,886)	(70,549,058)
Subject to appropriation and satisfaction of donor restrictions	(153,365,560)	(200,462,653)
Board designations:		
Board designated reserves	(6,408,321)	(5,766,222)
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 17,692,279</u>	<u>\$ 28,334,630</u>

## NOTES TO THE FINANCIAL STATEMENTS

### **Note 3 – Pledges Receivable**

At June 30, 2020 and 2021, pledges receivable includes the following unconditional pledges to give:

Pledges Receivable	2020	2021
Unconditional pledges to give before unamortized discount and allowance for uncollectible pledges	\$ 16,711,315	\$ 15,237,425
Less: Unamortized discount	(3,918,421)	(3,409,234)
Subtotal	12,792,894	11,828,191
Less: Allowance for uncollectible pledges	(300,000)	(300,000)
Net unconditional pledges to give	<u>\$ 12,492,894</u>	<u>\$ 11,528,191</u>
Current portion	<u>\$ 3,203,256</u>	<u>\$ 3,831,258</u>
Long term portion	<u>\$ 9,589,638</u>	<u>\$ 7,996,933</u>
Amounts due in:		
Less than one year	\$ 3,427,485	\$ 4,099,446
One to five years	9,283,830	7,124,979
More than five years	4,000,000	4,013,000
Total	<u>\$ 16,711,315</u>	<u>\$ 15,237,425</u>

The average discount rate used to calculate the present value of promises to give expected to be collected in periods beyond one year was 7% for both fiscal years 2020 and 2021. Pledges receivable are considered a nonrecurring Level 3 asset under the fair value hierarchy established by ASC 820. For pledges receivable that are due within one year, carrying amount is a reasonable estimate of fair value. For pledges receivable that are due in more than one year, fair value is estimated at the present value of estimated future cash flows, using a 7% discount rate.

Pledges receivable activity are as follows:	2020	2021
Beginning of year balance	\$ 13,475,365	\$ 16,711,315
New pledges	7,293,235	4,000,512
Pledge payments received	(3,767,430)	(5,443,401)
Write-offs	(289,855)	(31,001)
End of year balance	<u>\$ 16,711,315</u>	<u>\$ 15,237,425</u>

## NOTES TO THE FINANCIAL STATEMENTS

### **Note 4 – Notes Receivable**

The Foundation maintains a Student Loan Fund that allows students to borrow funds as approved by the University's Office of Financial Aid. The Foundation wrote off uncollectable student loans of \$16,880 and \$28,701 for the years ended June 30, 2020 and 2021, respectively. Management believes the current reserve level is adequate for future uncollectible student loans. Certain loan programs allow students to have their loans forgiven if they perform either a service learning or governmental service program. Student loans forgiven for the years ended June 30, 2020 and 2021 totaled \$2,500 for each year.

Notes receivable for the years ended June 30, 2020 and 2021 are as follows:

Note Receivable (Interest Rate)	2020	2021
Student loans (1% - 12%)	\$ 389,348	\$ 381,728
Less allowance for uncollectible student loans	(15,000)	(15,000)
Net notes receivable	\$ 374,348	\$ 366,728
Current portion	\$ 5,573	\$ 5,985
Long term portion	\$ 368,775	\$ 360,743

### **Note 5 – Long-Term Investments**

Generally accepted accounting principles require the Foundation to report investments in securities at fair value and to recognize and report realized and unrealized gains or losses in the statements of activities, less external investment fees.

Unrealized gains or losses occur when the fair value of investments increases or decreases as of June 30<sup>th</sup> each year. Realized gains or losses occur when an investment is sold. However, the amount of the realized gain or loss reflected on the statements of activities should not include any unrealized gain or loss recognized in prior years. With the large number of securities comprising long-term investments, it is impractical for the Foundation to determine the amount of unrealized gain or loss previously recognized on securities sold during the years ended June 30, 2020 and 2021. Recognizing realized gains (losses) and the unrealized gains (losses) in the current period does properly account for the required adjustment to reflect investments at fair value as of June 30, 2020 and 2021.

## NOTES TO THE FINANCIAL STATEMENTS

Long-term investment activity at fair value for the year ended June 30, 2020 is as follows:

Long-term investments	Total
Long-term investments at beginning of year	\$ 153,627,417
Additions	4,024,547
Amounts withdrawn for scholarships and donor restricted purposes	(8,225,764)
Return on investments:	
Dividends and interest	3,714,975
Realized gains	755,777
Unrealized gains (losses)	(813,646)
Total return on investments	3,657,106
Long-term investments at end of year	<u>\$ 153,083,306</u>

Long-term investment activity at fair value for the year ended June 30, 2021 is as follows:

Long-term investments	Total
Long-term investments at beginning of year	\$ 153,083,306
Additions	11,102,104
Amounts withdrawn for scholarships and donor restricted purposes	(8,887,057)
Return on investments:	
Dividends and interest	6,942,797
Realized gains (losses)	(1,422,996)
Unrealized gains (losses)	38,648,441
Total return on investments	44,168,242
Long-term investments at end of year	<u>\$ 199,466,595</u>

## NOTES TO THE FINANCIAL STATEMENTS

Long-term investments at fair value consist of the following:

Long-term investments	2020	2021
Corporate bonds	\$ 5,266,189	\$ 10,255,853
Mutual funds	99,231,982	125,404,669
Money Market funds	1,235,500	955,962
Mortgage backed securities	5,027,742	0
Municipal bonds	191,374	141,712
U.S. agency securities	328,070	0
U.S. treasury securities	5,327,401	10,070,197
Equity securities	4,265,282	6,989,492
Exchange traded funds (ETFs)	391,165	508,522
Alternative investments:		
Private equity	25,517,189	38,215,449
Hedge funds	5,293,922	5,884,165
Real estate investments	19,528	9,352
Life income contracts	378,111	428,374
Investment in LLC	609,851	602,848
Total long-term investments, at market	<u>\$ 153,083,306</u>	<u>\$ 199,466,595</u>

### **Note 6 – Fair Value Measurements**

Generally accepted accounting principles establishes a framework for measuring fair value. FASB ASC 820 applies to all financial statements that are being measured and reported on a fair value basis.

FASB ASC 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. FASB ASC 820 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant observable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

**Level 1** – Inputs are quoted market prices (unadjusted) in active markets for identical assets or liabilities. Valuations for assets and liabilities traded in active exchange markets. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

**Level 2** – Inputs other than quoted prices within Level 1 that are observable, either directly or indirectly. Valuations for assets and liabilities traded in less active dealer or broker markets. Valuations are obtained from third party pricing services for identical or similar assets or liabilities.

**Level 3** – Inputs are unobservable. Valuations for assets and liabilities that are derived from other valuation methodologies, including option pricing models, discounted cash flow models and similar techniques, and not based on market exchange, dealer, or broker traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets or liabilities.

## NOTES TO THE FINANCIAL STATEMENTS

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

As a practical expedient, the Foundation is permitted under GAAP to estimate the fair value of an investment at the measurement date using the reported net asset value (NAV) without further adjustment unless the entity expects to sell the investment at a value other than NAV or the NAV is not calculated in accordance with GAAP. The Foundation's investments in certain private equity, hedge funds and LLC in the alternative investment portfolio are generally valued based on the most current NAV received. This amount represents fair value of these investments at June 30, 2020 and 2021.

Following is a description of the valuation methodologies used to measure fair value. There have been no changes in the methodologies used at June 30, 2020 and 2021.

*Cash and Cash Equivalents, Corporate Bonds, Mutual Funds, Money Market Funds, Mortgage Backed Securities, Municipal Bonds, U.S. Agency Securities, U.S. Treasury Securities, Equity Securities and Exchange Traded Funds* are valued at the closing price reported on the active or observable market on which the individual securities are traded.

*Alternative Investments* are valued based on the net asset values provided by the fund manager and other market factors. Other factors include, but are not limited to, estimates of liquidation value, prices of recent transactions in the same or similar funds, current performance, future expectations of the particular investment, and changes in market outlook and the financing environment.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

# NOTES TO THE FINANCIAL STATEMENTS

The table below presents the level within the fair value hierarchy at which investments are measured on a recurring basis at June 30, 2020:

Recurring	Total	Level 1	Level 2	Level 3	Net Asset Value (NAV)
<b>Short-term investments:*</b>					
State of California Local Agency Investment Fund (LAIF)	\$ 4,522,583	\$ 0	\$ 0	\$ 0	\$ 4,522,583
Corporate bonds	4,373,534	4,373,534	0	0	0
Mutual funds	30,469,874	30,469,874	0	0	0
Money market funds	233,169	233,169	0	0	0
U.S. agency securities	124,552	124,552	0	0	0
U.S. treasury securities	5,007,511	5,007,511	0	0	0
Equity securities	4,411,802	4,411,802	0	0	0
Alternative investments:					
Hedge funds	2,631,504	0	0	0	2,631,504
Total short-term investments	51,774,529	44,620,442	0	0	7,154,087
<b>Long-term investments:</b>					
Corporate bonds	\$ 5,266,189	\$ 5,266,189	\$ 0	\$ 0	\$ 0
Mutual funds	99,231,982	99,231,982	0	0	0
Money market funds	1,235,500	1,235,500	0	0	0
Mortgage backed securities	5,027,742	5,027,742	0	0	0
Municipal bonds	191,374	191,374	0	0	0
U.S. agency securities	328,070	328,070	0	0	0
U.S. treasury securities	5,327,401	5,327,401	0	0	0
Equity securities	4,265,282	4,265,282	0	0	0
Exchange traded funds (ETFs)	391,165	391,165	0	0	0
Alternative investments:					
Private equity	25,517,189	0	0	0	25,517,189
Hedge funds	5,293,922	0	0	0	5,293,922
Real estate investments	19,528	19,528	0	0	0
Life income contracts	378,111	330,155	0	47,956	0
Investment in LLC	609,851	0	0	0	609,851
Total long-term investments, at market	153,083,306	121,614,388	0	47,956	31,420,962
<b>Total</b>	<b>\$ 204,857,835</b>	<b>\$ 166,234,830</b>	<b>\$ 0</b>	<b>\$ 47,956</b>	<b>\$ 38,575,049</b>

\* Amounts included in cash and cash equivalents on the Statements of Financial Position.

## NOTES TO THE FINANCIAL STATEMENTS

The table below presents the level within the fair value hierarchy at which investments are measured on a recurring basis at June 30, 2021:

Recurring	Total	Level 1	Level 2	Level 3	Net Asset Value (NAV)
<b>Short-term investments:*</b>					
State of California Local Agency Investment Fund (LAIF)	\$ 4,549,268	\$ 0	\$ 0	\$ 0	\$ 4,549,268
Corporate bonds	9,374,458	9,374,458	0	0	0
Mutual funds	42,681,378	42,681,378	0	0	0
Money market funds	1,237,810	1,237,810	0	0	0
U.S. agency securities	0	0	0	0	0
U.S. treasury securities	9,391,508	9,391,508	0	0	0
Equity securities	0	0	0	0	0
Alternative investments:					
Hedge funds	2,924,902	0	0	0	2,924,902
Total short-term investments	70,159,324	62,685,154	0	0	7,474,170
<b>Long-term investments:</b>					
Corporate bonds	\$ 10,255,853	\$ 10,255,853	\$ 0	\$ 0	\$ 0
Mutual funds	125,404,669	125,404,669	0	0	0
Money market funds	955,962	955,962	0	0	0
Mortgage backed securities	0	0	0	0	0
Municipal bonds	141,712	141,712	0	0	0
U.S. agency securities	0	0	0	0	0
U.S. treasury securities	10,070,197	10,070,197	0	0	0
Equity securities	6,989,492	6,989,492	0	0	0
Exchange traded funds (ETFs)	508,522	508,522	0	0	0
Alternative investments:					
Private equity	38,215,449	0	0	0	38,215,449
Hedge funds	5,884,165	0	0	0	5,884,165
Real estate investments	9,352	9,352	0	0	0
Life income contracts	428,374	376,643	0	51,731	0
Investment in LLC	602,848	0	0	0	602,848
Total long-term investments, at market	199,466,595	154,712,402	0	51,731	44,702,462
<b>Total</b>	<b>\$ 269,625,919</b>	<b>\$ 17,397,556</b>	<b>\$ 0</b>	<b>\$51,731</b>	<b>\$ 52,176,632</b>

\* Amounts included in cash and cash equivalents on the Statements of Financial Position.

## NOTES TO THE FINANCIAL STATEMENTS

The following schedule shows changes in Level 3 Assets for the years ending June 30, 2020 and 2021:

	2020	2021
<b>Level 3 Assets at beginning of year</b>	\$ 47,657	\$ 47,956
Transfer in (out) of Level 3	0	0
Purchases	0	0
Sales	0	0
Unrealized gains (losses)	299	3,775
<b>Level 3 Assets at the end of the year</b>	<u>\$ 47,956</u>	<u>\$ 51,731</u>

### Note 7 – Endowment

The Foundation's endowment (the Endowment) consists of approximately 813 individual funds established by donors to provide annual funding for a variety of purposes.

The Foundation's Board of Governors has interpreted the California Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the date of the donor-restricted endowment funds, unless there are explicit donor stipulations to the contrary. At June 30, 2020 and 2021, there were no such donor stipulations. As a result of this interpretation, the Foundation retains in perpetuity (a) the original value of initial and subsequent gift amounts (including promises to give net of discount and allowance for doubtful accounts) donated to the Endowment and (b) any accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added. Donor-restricted amounts not retained in perpetuity are subject to appropriation for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA. The Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Foundation and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Foundation
- The investment policies of the Foundation

### **Endowment Net Asset Composition by Type of Fund**

Endowment net assets consist of the following at June 30, 2020:

	Without Donor Restrictions	With Donor Restrictions	Total
Donor-restricted endowment funds:			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	\$ 0	\$ 122,904,200	\$ 122,904,200
Accumulated investment gains	0	30,419,868	30,419,868
Total funds	<u>\$ 0</u>	<u>\$ 153,324,068</u>	<u>\$ 153,324,068</u>

## NOTES TO THE FINANCIAL STATEMENTS

Endowment net assets consist of the following at June 30, 2021:

	Without Donor Restrictions	With Donor Restrictions	Total
Donor-restricted endowment funds:			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	\$ 0	\$ 135,454,207	\$ 135,454,207
Accumulated investment gains	0	64,967,803	64,967,803
Total funds	<u>\$ 0</u>	<u>\$ 200,422,010</u>	<u>\$ 200,422,010</u>

### Changes in Endowment Net Assets

The following schedule shows changes in endowment net assets for the year ending June 30, 2020:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, July 1, 2019	\$ 0	\$ 154,946,376	\$ 154,946,376
Activity in pooled endowment assets:			
Investment return net:			
Investment income	0	8,868,317	8,868,317
Net appreciation (depreciation)	0	(5,379,409)	(5,379,409)
Total investment return, net	<u>0</u>	<u>3,488,908</u>	<u>3,488,908</u>
Contributions *	0	2,836,323	2,836,323
Transfers to campus programs	0	0	0
Appropriation of endowment assets for expenditure	0	(8,195,906)	(8,195,906)
Net decrease in pooled endowment assets	<u>0</u>	<u>(5,359,583)</u>	<u>(5,359,583)</u>
Net increase in other endowment net assets *	0	248,367	248,367
Endowment net assets, June 30, 2020	<u>\$ 0</u>	<u>\$ 153,324,068</u>	<u>\$ 153,324,068</u>
* Note: Some contributions shown within pooled endowment activity relate to other endowment net assets (including pledges receivable).			

## NOTES TO THE FINANCIAL STATEMENTS

The following schedule shows changes in endowment net assets for the year ending June 30, 2021:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, July 1, 2020	\$ 0	\$ 153,324,068	\$ 153,324,068
Activity in pooled endowment assets:			
Investment return net:			
Investment income	0	7,200,978	7,200,978
Net appreciation	0	36,235,543	36,235,543
Total investment return, net	0	43,436,521	43,436,521
Contributions *	0	12,408,289	12,408,289
Transfers to campus programs	0	(190,000)	(190,000)
Appropriation of endowment assets for expenditure	0	(8,871,528)	(8,871,528)
Net increase in pooled endowment assets	0	3,346,761	3,346,761
Net increase in other endowment net assets *	0	314,660	314,660
Endowment net assets, June 30, 2021	<u>\$ 0</u>	<u>\$ 200,422,010</u>	<u>\$ 200,422,010</u>
* Note: Some contributions shown within pooled endowment activity relate to other endowment net assets (including pledges receivable).			

### Underwater Endowment Funds

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. As of June 30, 2020 deficiencies of this nature exist in 335 donor-restricted endowment funds, which together have an original gift value of \$65,212,461, fair value of \$60,247,732, and a deficiency of \$4,964,729. As of June 30, 2021 deficiencies of this nature exist in 16 donor-restricted endowment funds, which together have an original gift value of \$4,024,595, fair value of \$3,756,378, and a deficiency of \$268,217. These deficiencies resulted from unfavorable market fluctuations that occurred after the investment of contributions for donor-restricted endowment funds and continued appropriation for certain programs that was deemed prudent by the Foundation's Board of Governors.

### Return Objectives and Risk Parameters

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds. Under this policy, as approved by the Board of Governors, the endowment assets are invested in a manner that is intended to produce results consistent with an overall objective of safety of principal combined with capital appreciation. Since the Foundation has long-term investment goals, some risk of principal is acceptable to achieve higher overall returns.

## NOTES TO THE FINANCIAL STATEMENTS

### Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

### Spending Policy and How the Investment Objectives Relate to Spending Policy

The Foundation Board each year approves an appropriation for distribution from its endowment to University programs after considering the analysis and input from its Investment and Budget Committees who, in turn, consider factors contained within UPMIFA, as well as the needs of University programs that benefit from the distribution. The distribution is measured as a percentage of its endowment fund's average fair value over the prior twelve (12) quarters through the calendar year-end preceding the fiscal year in which the distribution is planned. In establishing this policy, the Foundation considered the long-term expected return on its endowment. Accordingly, over the long term, the Foundation expects the current spending policy to allow its endowment to grow consistent with its return objectives and risk parameters. This is consistent with the Foundation's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return. The total endowment payout for the years ended June 30, 2020 and 2021 (as a percentage of the endowment's average market value for the twelve (12) quarters ending the preceding December 31), was 5.60% and 5.81%, respectively. The Foundation permits spending from underwater endowment funds depending on the degree to which the fund is underwater, unless otherwise precluded by donor intent or relevant laws and regulations. The Foundation Board appropriated for expenditure \$2,777,173 and \$181,926 from underwater endowment funds for the years ended June 30, 2020 and 2021, respectively,

### Note 8 – Related Party Transactions

The Foundation receives corporate management and financial services from the California State University, Fresno Association, Inc. ("Association") through a Management Services Agreement (MSA). The Foundation's gross administrative fees paid to the Association were \$672,434 for 2020 and 2021.

The Foundation also reimburses the Association for the salaries and benefits of the Foundation Financial Services staff. The amounts reimbursed for the years ended June 30, 2020 and 2021 were \$862,370 and \$882,712, respectively. Benefit reimbursement includes current year defined benefit pension contributions and retired employees' health benefit payments for persons employed by the Association but performing services for the Foundation. The disclosures relating to these plans are not considered significant to the Foundation's financial statements.

The Foundation reimburses the University for the salaries of University personnel working on grants and contracts. The amounts reimbursed for the years ended June 30, 2020 and 2021 were \$2,181,591 and \$1,906,259, respectively.

The above amounts are included in management and general expenses on the Statements of Activities.

During the years ended June 30, 2020 and 2021 the Foundation donated equipment to the University with a cost of \$848,230 and \$359,801, respectively. The donation expense is included in Campus Support.

During the years ended June 30, 2020 and 2021 the Foundation donated equipment to the Agricultural Foundation of California State University, Fresno with a cost of \$132,931 and \$29,370, respectively. The donation expense is included in Campus Support.

## NOTES TO THE FINANCIAL STATEMENTS

Account receivable and accounts payable at June 30, 2020 and 2021 include the following amounts due from and due to related parties:

	2020	2021
University:		
Accounts receivable	\$ 611,535	\$ 567,651
Accounts payable	114,195	1,296,852
Association:		
Accounts receivable	56,947	103,886
Accounts payable	197,931	9,413

### **Note 9 – Unitrust and Annuity Agreement Liabilities**

Unitrust Agreement consists of the following:

#### **Unitrust Agreement No. 2**

On June 15, 1998, a unitrust agreement was established by donors under which stock was contributed to a trust for which the Foundation is acting as trustee and will receive the residual value of trust assets upon the death of the donor. The stock was sold during fiscal year 1999 and the Foundation received net proceeds of approximately \$106,000. The annuity liability was recorded at approximately \$74,000 and beginning on September 30, 1998, quarterly payments commenced under the terms of the unitrust agreement. In May 2002, an additional gift of stock was received from the donor and the stock was sold in June 2002 with an initial fair value of \$506,000. An additional annuity liability was recorded in the amount of approximately \$307,000. The life of Unitrust Agreement No. 2 was originally estimated to be 13.9 years.

Financial information related to the Unitrust Agreement is as follows for the year ended June 30, 2020:

	Initial Fair Value	Initial Net Contribution <sup>A</sup>	6/30/20 Fair Value	6/30/20 Liability Present Value <sup>B</sup>	6/30/20 Net Value <sup>C</sup>	Fiscal 2020 Change in Split Interest Value <sup>D</sup>	Present Value Discount Rate	Unitrust Payment Rate <sup>F</sup>	Remain-ing Life (years) <sup>E</sup>
No. 2	612,021	218,362	341,329	31,088	310,241	(3,131)	7.0%	8.0%	0
Total	\$ 612,021	\$ 218,362	\$ 341,329	\$ 31,088	\$ 310,241	\$ (3,131)			

Financial information related to the Unitrust Agreement is as follows for the year ended June 30, 2021:

	Initial Fair Value	Initial Net Contribution <sup>A</sup>	6/30/21 Fair Value	6/30/21 Liability Present Value <sup>B</sup>	6/30/21 Net Value <sup>C</sup>	Fiscal 2021 Change in Split Interest Value <sup>D</sup>	Present Value Discount Rate	Unitrust Payment Rate <sup>F</sup>	Remain-ing Life (years) <sup>E</sup>
No. 2	612,021	218,362	403,896	31,202	372,694	(114)	7.0%	8.0%	0
Total	\$ 612,021	\$ 218,362	\$ 403,896	\$ 31,202	\$ 372,694	\$ (114)			

<sup>A</sup> The initial net contribution equals the initial fair value less the initial liability present value at the date of the donation to the Foundation.

<sup>B</sup> The liability measured at the present value of expected future cash flows to be paid to the beneficiary.

<sup>C</sup> The net value equals the fair value less the liability present value. This represents the net asset value to the Foundation as of June 30.

## NOTES TO THE FINANCIAL STATEMENTS

<sup>D</sup> A revaluation of unitrust assets and corresponding liabilities at June 30 resulted in a change in endowment fund net assets with donor restrictions, which was included as a change in the value of split interest agreement on the Statements of Activities.

<sup>E</sup> Based on life expectancy tables included in the Internal Revenue Code.

<sup>F</sup> The unitrust agreement provides that the donors, during their lifetimes, shall be paid an amount equal to the percent of the net fair market value of the assets of the trust (as indicated in the above table), based on a revaluation at the beginning of each taxable year.

Annuity Agreements consist of the following:

Annuity Agreement No. 7

On November 19, 2004, a deferred charitable gift annuity agreement was established by donors under which cash was contributed. The Foundation will receive the residual value of assets upon the death of the donors. The annuity liability was initially recorded at approximately \$16,789. Payments in the amount of \$456.25 are made to the donors on a quarterly basis, beginning on March 31, 2009. As this is a Charitable Gift Annuity, the Foundation remains liable to continue making payments to the donors during their lifetime, regardless of the remaining liability balance. The life of Annuity Agreement No. 7 was originally estimated to be 19.3 years. Wells Fargo is acting as administrator for this charitable gift annuity.

Annuity Agreement No. 8

On October 25, 2005, a deferred charitable gift annuity agreement was established by donors under which cash was contributed. The Foundation will receive the residual value of assets upon the death of the donors. The annuity liability was initially recorded at approximately \$15,932. Payments in the amount of \$468.75 are made to the donors on a quarterly basis, beginning on March 31, 2010. As this is a Charitable Gift Annuity, the Foundation remains liable to continue making payments to the donors during their lifetime, regardless of the remaining liability balance. The life of Annuity Agreement No. 8 was originally estimated to be 18.7 years. Wells Fargo is acting as administrator for this charitable gift annuity.

Annuity Agreement No. 10

On October 13, 2006, a deferred charitable gift annuity agreement was established by donors under which cash was contributed. The Foundation will receive the residual value of assets upon the death of the donors. The annuity liability was initially recorded at approximately \$18,665. Payments in the amount of \$481.25 are made to the donors on a quarterly basis, beginning on September 30, 2010. As this is a Charitable Gift Annuity, the Foundation remains liable to continue making payments to the donors during their lifetime, regardless of the remaining liability balance. The life of Annuity Agreement No. 10 was originally estimated to be 18.2 years. Wells Fargo is acting as administrator for this charitable gift annuity.

Annuity Agreement No. 12

On October 11, 2011, a deferred charitable gift annuity agreement was established by donors under which cash was contributed. The Foundation will receive the residual value of assets upon the death of the donors. The annuity liability was initially recorded at approximately \$16,975. Payments in the amount of \$393.75 are made to the donors on a quarterly basis, beginning on January 31, 2014. As this is a Charitable Gift Annuity, the Foundation remains liable to continue making payments to the donors during their lifetime, regardless of the remaining liability balance. The life of Annuity Agreement No. 12 was originally estimated to be 15.3 years. Wells Fargo is acting as administrator for this charitable gift annuity.

Annuity Agreement No. 13

On November 2, 2015, a deferred charitable gift annuity agreement was established by donors under which cash was contributed. The Foundation will receive the residual value of assets upon the death of the donors. The annuity liability was initially recorded at approximately \$14,966. Payments in the amount of \$331.25 are made to the donors on a quarterly basis, beginning on December 31, 2015. As this is a Charitable Gift Annuity, the Foundation remains liable to continue making payments to the donors during their lifetime, regardless of the remaining liability balance. The life of Annuity Agreement No. 13 was originally estimated to be 15.2 years. Wells Fargo is acting as administrator for this charitable gift annuity.

## NOTES TO THE FINANCIAL STATEMENTS

### Annuity Agreement No. 14

On November 12, 2015, a deferred charitable gift annuity agreement was established by donors under which cash was contributed. The Foundation will receive the residual value of assets upon the death of the donors. The annuity liability was initially recorded at approximately \$211,728. Payments in the amount of \$10,000 are made to the donors on a quarterly basis, beginning on December 31, 2015. As this is a Charitable Gift Annuity, the Foundation remains liable to continue making payments to the donors during their lifetime, regardless of the remaining liability balance. The life of Annuity Agreement No. 14 was originally estimated to be 6.4 years. Wells Fargo is acting as administrator for this charitable gift annuity.

Financial information related to Annuity Agreements is as follows for the year ended June 30, 2020:

	Initial Fair Value	Initial Net Contri- bution <sup>A</sup>	6/30/20 Fair Value	6/30/20 Liability Present Value <sup>B</sup>	6/30/20 Net Value <sup>C</sup>	Fiscal 2020 Change in Split Interest Value <sup>D</sup>	Present Value Discount Rate	Annuity Payment Rate <sup>E</sup>	Re- main- ing Life (years) <sup>F</sup>
Nos. 7, 8, 10 & 12	100,000	35,547	83,783	41,958	41,825	4,018	7.0%	7.3%	7.3
No. 13	25,000	10,034	26,582	12,026	14,556	665	7.0%	5.3%	10.7
No. 14	500,000	288,272	459,913	77,242	382,671	32,195	7.0%	8.0%	1.9
Total	\$ 625,000	\$ 333,853	\$ 570,278	\$ 131,226	\$ 439,052	\$ 36,878			

Financial information related to Annuity Agreements is as follows for the year ended June 30, 2021:

	Initial Fair Value	Initial Net Contri- bution <sup>A</sup>	6/30/21 Fair Value	6/30/21 Liability Present Value <sup>B</sup>	6/30/21 Net Value <sup>C</sup>	Fiscal 2021 Change in Split Interest Value <sup>D</sup>	Present Value Discount Rate	Annuity Payment Rate <sup>E</sup>	Re- main- ing Life (years) <sup>F</sup>
Nos. 7, 8, 10 & 12	100,000	35,547	100,544	37,642	62,902	4,316	7.0%	7.3%	6.3
No. 13	25,000	10,034	32,949	11,325	21,624	701	7.0%	5.3%	9.7
No. 14	500,000	288,272	551,399	42,393	509,006	34,849	7.0%	8.0%	.9
Total	\$ 625,000	\$ 333,853	\$ 684,892	\$ 91,360	\$ 593,532	\$ 39,866			

<sup>A</sup> The initial net contribution equals the initial fair value less the initial liability present value at the date of the donation to the Foundation.

<sup>B</sup> The liability measured at the present value of expected future cash flows to be paid to the beneficiary.

<sup>C</sup> The net value equals the fair value less the liability present value. This represents the net asset value to the Foundation as of June 30.

<sup>D</sup> Revaluation of annuity assets and corresponding liabilities at June 30 resulted in a change in endowment fund net assets with donor restrictions, which was included in contribution income on the Statements of Activities.

<sup>E</sup> The annuity agreement provides that the donors, during their lifetimes, shall be paid an amount equal to the percent of the net fair market value of the assets (as indicated in the above table), based on the valuation as of the date of conveyance to the Foundation.

<sup>F</sup> Based on life expectancy tables included in the Internal Revenue Code.

## NOTES TO THE FINANCIAL STATEMENTS

### **Note 10 – Note Payable**

The note payable as of June 30, 2020 and 2021, is as follows:

Note Payable	2020	2021
1.0% Trinity Health Corporation, unsecured, payable in its entirety on or before December 31, 2022. Interest is paid annually each December 31 <sup>st</sup> .	\$ 2,000,000	\$ 2,000,000
Long term portion	<u>\$ 2,000,000</u>	<u>\$ 2,000,000</u>

Maturities of long term debt for the next five years are as follows:

Years Ended June 30	Amount	
	Principal	Interest
2022	0	20,000
2023	<u>2,000,000</u>	<u>10,000</u>
Total	<u>\$ 2,000,000</u>	<u>\$ 30,000</u>

Interest accrued during fiscal year 2020 and fiscal year 2021 was \$10,000 each year.

### **Note 11 – Net Assets Without Donor Restrictions**

Unrestricted net assets include amounts designated by the Foundation's Board of Governors for specific uses. These amounts consist of the following:

#### **Reserve for Contingency - General**

The purpose of this reserve is to cover the general cash flow needs of the Foundation to maintain financial viability.

#### **Reserve for Contingency – Sponsored Programs (Designated Fund)**

The Foundation is the primary fiscal agent for California State University, Fresno, which administers research and special projects funded by Federal agencies. The Federal rules and regulations are very complex and are subject to audit. As such, certain expenditures may be disallowed as a result of an audit. This reserve provides funds for any disallowed costs.

## NOTES TO THE FINANCIAL STATEMENTS

Included in “Net Assets, Without Donor Restrictions – Board Designated Reserves” are the following:

Board Designated Reserves	2020	2021
<b>General Fund:</b>		
Reserve for Contingency - General	<u>\$ 4,522,583</u>	<u>\$ 4,549,268</u>
New California Ventures, LLC	<u>\$ 609,851</u>	<u>\$ 602,848</u>
<b>Designated Fund:</b>		
Reserve for Contingency – Sponsored Programs	<u>\$ 414,284</u>	<u>\$ 316,657</u>
Charitable Gift Annuities Reserve	<u>\$ 100,000</u>	<u>\$ 100,000</u>
Support to California State University, Fresno	<u>\$ 761,603</u>	<u>\$ 197,449</u>
<b>Total Board Designated Reserves</b>	<u><b>\$ 6,408,321</b></u>	<u><b>\$ 5,766,222</b></u>

Management believes that as of June 30, 2020 and 2021 the reserve balances are sufficient for their intended purposes.

# NOTES TO THE FINANCIAL STATEMENTS

## **Note 12 – Net Assets With Donor Restrictions**

Net assets with donor restrictions are restricted for the following purposes or periods for the years ended June 30, 2020 and June 30, 2021:

	2020	2021
<b>Subject to expenditure for specified purpose:</b>		
Campus programs	\$ 43,392,427	\$ 52,398,842
Chairs and professorships	1,563,580	1,981,936
Building project	4,773,383	2,958,145
Athletics	3,644,490	3,073,294
Scholarships	6,764,023	8,141,538
	<u>60,137,903</u>	<u>68,553,755</u>
<b>Subject to passage of time:</b>		
Beneficial interests in annuity agreements – Maturity at death of donors	41,492	40,643
<b>Subject to Foundation spending policy and appropriation:</b>		
Investment in perpetuity, the income from which is expendable to support:		
Educational programs	53,768,911	70,649,851
Scholarships	77,639,176	101,829,061
Chairs and professorships	14,067,342	17,953,551
Student loans	4,824,279	5,868,169
Campus programs	3,024,359	4,121,378
	<u>153,324,068</u>	<u>200,422,010</u>
<b>Not subject to appropriation or expenditure:</b>		
Funds available for student loans	1,832,984	1,995,303
<b>Total net assets with donor restrictions:</b>	<u>\$ 215,336,446</u>	<u>\$ 271,011,711</u>

## NOTES TO THE FINANCIAL STATEMENTS

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage of time or other events specified by the donors as follows for the years ended June 30, 2020 and 2021:

	2020	2021
<b>Satisfaction of program restrictions:</b>		
Campus programs	\$ 5,612,344	\$ 3,609,946
Chairs and professorships	100,846	75,359
Scholarships	956,378	438,423
	<u>6,669,568</u>	<u>4,123,728</u>
<b>Appropriation from donor endowments and subsequent satisfaction of any related donor restrictions:</b>		
Educational programs	440,928	515,880
Scholarships	4,379,335	4,702,125
Chairs and professorships	707,026	744,814
Student loans	236,992	244,041
Campus programs	2,183,258	2,350,008
	<u>7,947,539</u>	<u>8,556,868</u>
<b>Total net assets released from restrictions:</b>	<u>\$ 14,617,107</u>	<u>\$ 12,680,596</u>

### **Note 13 – Leases and Agreements**

The Foundation has entered into an operating lease for office space at 2743 E. Shaw Ave, Ste 101, Fresno, CA for a sponsored program (Wayfinders). The payment is \$4,250 per month. The lease expires in March 2022.

The Foundation has entered into various operating lease agreements with Dell Financial Services for the use of office equipment by the Fresno State Foundation (4910 N. Chestnut Ave. Fresno, CA). The annual expense for these leases is \$1,085. The leases expire between October 2021 and May 2022.

The Foundation has entered into an operating lease agreement with Ray Morgan Company for the use of office equipment by the Fresno State Foundation (4910 N. Chestnut Ave. Fresno, CA). The payment is \$896 per month. The lease expires in May 2022.

The Foundation has entered into an operating lease for warehouse space at 5825 E. Brown Ave, Fresno, CA for a sponsored program (STEM). The payment is \$2,800 per month. The lease expires in June 2022.

The Foundation has entered into an operating agreement with the Trustees of the California State University. The purpose of this agreement is to set forth terms and conditions under which the Foundation may operate as an auxiliary organization pursuant to Title 5 of the California Code of Regulations. The agreement expires in June 2022.

The Foundation has entered into an operating lease for residential space at 5180 N. Primitivo Way, Fresno, CA for a sponsored program (Wayfinders). The payment is \$1,465 per month. The lease expires in June 2022.

The Foundation has entered into an operating lease for residential space at 5180 N. Primitivo Way, Fresno, CA for a sponsored program (Wayfinders). The payment is \$2,725 per month. The lease expires in June 2022.

## NOTES TO THE FINANCIAL STATEMENTS

The Foundation has entered into an operating lease agreement with Wizix Technology Group, Inc for the use of office equipment for a sponsored program (Health & Human Services). The payment is \$299 per month. The lease expires in February 2024.

The Foundation has entered into an operating lease for office space at 2600 Tenth St, Berkeley, CA for a sponsored program (Central CA Training Academy-Bay Area Academy). The payment is \$11,716 per month. The lease expires in June 2024.

Rental expenses under operating leases during the fiscal year 2020 and fiscal year 2021 were \$21,903 and \$15,120, respectively.

Future minimum payments on the leases are as follows:

Year Ended June 30:

2022	\$	261,040
2023	\$	154,032
2024	\$	144,180
2025	\$	2,392

### **Note 14 – Expenses**

The financial statements report certain categories of expenses that are attributed to more than one program or function. However, there are no allocations between categories as all costs are expensed by specific account identification.

For the Year Ended June 30, 2020:

Expenses	Program	General & Administrative	Fund Raising (Development)	Total
Salaries and wages – grants and contracts	\$ 14,746,376	\$ 0	\$ 0	\$ 14,746,376
Fringe benefits – grants and contracts	4,162,596			4,162,596
Salaries and wages – support staff		740,052		740,052
Fringe benefits – support staff		417,936		417,936
Equipment	312,095			312,095
Student support	6,275,490			6,275,490
Campus support	14,932,656			14,932,656
Overhead	3,163,455			3,163,455
Donations-agency accounts		3,121,497		3,121,497
Other costs – grants and contracts	9,587,267			9,587,267
Other costs – general and administrative		6,170,811		6,170,811
Other costs - development			360,000	360,000
<b>Total expenses</b>	<b><u>\$ 53,179,935</u></b>	<b><u>\$ 10,450,296</u></b>	<b><u>\$ 360,000</u></b>	<b><u>\$ 63,990,231</u></b>

## NOTES TO THE FINANCIAL STATEMENTS

For the Year Ended June 30, 2021:

Expenses	Program	General & Administrative	Fund Raising (Development)	Total
Salaries and wages – grants and contracts	\$ 15,087,105	\$ 0	\$ 0	\$ 15,087,105
Fringe benefits – grants and contracts	4,232,037			4,232,037
Salaries and wages – support staff		700,058		700,058
Fringe benefits – support staff		657,791		657,791
Equipment	1,114,818			1,114,818
Student support	6,710,637			6,710,637
Campus support	10,797,479			10,797,479
Overhead	3,222,209			3,222,209
Donations-agency accounts		3,764,154		3,764,154
Other costs – grants and contracts	9,962,412			9,962,412
Other costs – general and administrative		5,585,888		5,585,888
Other costs - development			360,000	360,000
Total expenses	<u>\$ 51,126,697</u>	<u>\$ 10,707,891</u>	<u>\$ 360,000</u>	<u>\$ 62,194,588</u>

### **Note 15 – 401(k) Profit-Sharing Plan**

The Foundation has a 401(k) profit-sharing plan for benefited employees working on grants, contracts, or campus programs. Employer contributions to the plan are based on available budget funding from grantor agencies or campus programs. Employer contributions to the plan charged to sponsored programs or campus programs during fiscal year 2020 and fiscal year 2021 were \$734,219 and \$785,847, respectively.

### **Note 16 – Post Retirement Obligation**

As described in Note 8 – “Related Party Transactions”, the Foundation reimburses the Association for retired employees’ health benefit payments for persons employed by the Association but performing services for the Foundation. The Foundation reflects within its Statements of Financial Position the liability associated with these future payments as calculated in accordance with the Defined Benefit Plans Topic of the FASB Accounting Standards Codification. Any change within this calculated balance is reflected within the Statements of Activities as a change in Net Assets Without Donor Restrictions.

The post retirement obligation as of June 30, 2020 and 2021, is included in accounts payable (long-term portion) and accrued salaries and benefits payable (current portion) as follows:

	2020	2021
Current portion	\$ 67,859	\$ 78,738
Long-term portion	<u>680,141</u>	<u>901,656</u>
Total	<u>\$ 748,000</u>	<u>\$ 980,394</u>

## NOTES TO THE FINANCIAL STATEMENTS

As of both June 30, 2020 and 2021, the post retirement obligation is unfunded. Benefit payments during fiscal years 2020 and 2021 totaled \$63,701 and \$65,210 respectively.

### **Note 17 – Risks and Uncertainties**

On March 11, 2020, the World Health Organization declared the COVID-19 coronavirus outbreak a pandemic. Although the ultimate disruption is still largely uncertain, Foundation management has evaluated the risks and uncertainties the impact of COVID may have on its operations. Management believes the Foundation's revenue sources are not significantly vulnerable to the pandemic, given an increased volume of sponsored program activity, and the sustainability of the endowment administrative fee. However, given the uncertainty of the pandemic, an estimate of the impact to the Foundation's financial condition or results of operations cannot be made at this time.

### **Note 18 - Subsequent Events**

Management has evaluated subsequent events through September 17, 2021 (date financial statements available to be issued) and determined no events have occurred subsequent to June 30, 2021 that would require adjustment to, or disclosure in the financial statements.

**California State University, Fresno Foundation**  
**Schedule of Expenditures of Federal Awards**  
**For Fiscal Year Ended June 30, 2021**

Federal Grantor/Program Title or Cluster Title	Federal CFDA Number	Pass-Through Grantor	Pass-Through Grant Award or Contract Number	Federal Program Expenditures	Expenditures to Subrecipients
<b>Research &amp; Development Cluster</b>					
<b>U.S. Department of Agriculture:</b>					
<b>Direct programs:</b>					
Agricultural Research Basic and Applied Research	10.001			\$ 10,404	
Hispanic Serving Institutions Education Grants, Special Research Grants	10.223			\$ 102,624	
Capacity Building for Non-Land Grant Colleges of Agriculture (NLGCA)	10.326			\$ 15,543	
Forestry Research	10.652			\$ 1,651	
Research Joint Venture and Cost Reimbursable Agreements	10.707			\$ 4,260	
Technical Agricultural Assistance	10.960			\$ 123,821	
<b>Subtotal U.S. Department of Agriculture direct programs:</b>				\$ 258,303	\$ -
<b>Pass-through programs from:</b>					
Specialty Crop Block Grant Program - Farm Bill	10.170	California State University, Chico Research Foundation	SUB19-004	\$ 1,433	
Specialty Crop Block Grant Program - Farm Bill	10.170	California State University, Fresno/California Department of Food & Agriculture	18-0001-060-SC Amd 2	\$ 59,535	
Specialty Crop Block Grant Program - Farm Bill	10.170	California State University, Fresno/California Department of Food & Agriculture	19-0001-039-SF	\$ 44,084	
Specialty Crop Research Initiative	10.309	The Regents of the University of California, UC Riverside	S-001050	\$ 28,953	
Agriculture and Food Research Initiative (AFRI)	10.310	University of Illinois	095689-17507	\$ 57,768	
<b>Subtotal U.S. Department of Agriculture pass-through programs:</b>				\$ 191,773	\$ -
<b>Total U.S. Department of Agriculture:</b>				\$ 450,076	\$ -
<b>Department of the Interior:</b>					
<b>Direct programs:</b>					
Cooperative Research and Training Programs-Resources of the National Park System	15.945			\$ 721	
<b>Subtotal Department of the Interior direct programs:</b>				\$ 721	\$ -
<b>Total Department of the Interior</b>				\$ 721	\$ -
<b>Department of Justice:</b>					
<b>Pass-through programs from:</b>					
National Institute of Justice Research, Evaluation, and Development Project Grants	16.560	University of Illinois	093283-17398	\$ 11,842	
<b>Subtotal Department of Justice pass-through programs:</b>				\$ 11,842	\$ -
<b>Total Department of Justice</b>				\$ 11,842	\$ -
<b>National Aeronautics and Space Administration:</b>					
<b>Pass-through programs from:</b>					
Science	43.001	NASA Minds	None	\$ 1,404	
Aeronautics	43.002	Jet Propulsion Laboratory	1556698 Amd 1-9	\$ 184,119	
<b>Subtotal National Aeronautics and Space Administration pass-through programs:</b>				\$ 185,523	\$ -
<b>Total National Aeronautics and Space Administration:</b>				\$ 185,523	\$ -
<b>National Endowment for the Arts:</b>					
<b>Direct programs:</b>					
Promotion of the Arts Grants to Organizations and Individuals	45.024			\$ (653)	
<b>Subtotal National Endowment for the Arts direct programs:</b>				\$ (653)	\$ -
<b>Total National Endowment for the Arts:</b>				\$ (653)	\$ -
<b>National Science Foundation:</b>					
<b>Direct programs:</b>					
Engineering	47.041			\$ 45,713	
Engineering	47.041			\$ 18,787	
Engineering	47.041			\$ 102,105	
Engineering	47.041			\$ 68,047	
Mathematical and Physical Sciences	47.049			\$ 38,565	
Geosciences	47.050			\$ 43,125	
Geosciences	47.050			\$ 323,092	
Computer and Information Science and Engineering	47.070			\$ 63,100	
Computer and Information Science and Engineering	47.070			\$ 5,291	
Computer and Information Science and Engineering	47.070			\$ 107,655	
Biological Sciences	47.074			\$ 24,912	
Biological Sciences	47.074			\$ 97,903	
Biological Sciences	47.074			\$ 5,526	
Biological Sciences	47.074			\$ 7,872	

**California State University, Fresno Foundation  
Schedule of Expenditures of Federal Awards  
For Fiscal Year Ended June 30, 2021**

Federal Grantor/Program Title or Cluster Title	Federal CFDA Number	Pass-Through Grantor	Pass-Through Grant Award or Contract Number	Federal Program Expenditures	Expenditures to Subrecipients
Biological Sciences	47.074			\$ 214,892	
Biological Sciences	47.074			\$ 6,925	
Education and Human Resources	47.076			\$ 19,657	
Education and Human Resources	47.076			\$ 45,845	
Education and Human Resources	47.076			\$ 211,801	
Education and Human Resources	47.076			\$ 28,089	
Education and Human Resources	47.076			\$ 155,694	
Education and Human Resources	47.076			\$ 13,824	
Education and Human Resources	47.076			\$ 224,393	
Education and Human Resources	47.076			\$ 76,642	
Education and Human Resources	47.076			\$ 41,864	
Office of International Science	47.079			\$ 36,544	
<b>Subtotal National Science Foundation direct programs:</b>				\$ 2,027,863	\$ -
<b>Pass-through programs from:</b>					
Engineering Grants	47.041	San Diego State University Research Foundation	SA0000718	\$ 3,503	
Mathematical and Physical Sciences	47.049	Brookhaven National Laboratory	367701	\$ 4,176	
Education and Human Resources	47.076	San Francisco State University	S18-0006	\$ 12,336	
Education and Human Resources	47.076	California State University, East Bay Foundation	W1206-415	\$ 12,073	
Education and Human Resources	47.076	State Center Community College District	1833999	\$ 6,064	
Education and Human Resources	47.076	The Regents of the University of California: Berkeley	9844	\$ 4,603	
Education and Human Resources	47.076	University Enterprise, Inc.	533081A	\$ 5,346	
Education and Human Resources	47.076	University Enterprise, Inc.	534931A	\$ 462,423	
Education and Human Resources	47.076	University Enterprise, Inc.	533083 A	\$ 10,688	
<b>Subtotal National Science Foundation pass-through programs:</b>				\$ 521,212	\$ -
<b>Total National Science Foundation:</b>				\$ 2,549,075	\$ -
<b>Department of Energy:</b>					
<b>Pass-through programs from:</b>					
Office of Science Financial Assistance Program	81.049	Brookhaven National Laboratory	394168	\$ 12,479	
<b>Subtotal U.S. Department of Energy pass-through programs:</b>				\$ 12,479	\$ -
<b>U.S. Department of Education</b>					
<b>Direct programs:</b>					
American History and Civics Education	84.422			\$ 145,497	
<b>Subtotal U.S. Department of Education direct programs:</b>				\$ 145,497	\$ -
<b>Total U.S. Department of Education</b>				\$ 145,497	\$ -
<b>Department of Health and Human Services:</b>					
<b>Direct programs:</b>					
Biomedical Research and Research Training	93.859			\$ 156,985	
Biomedical Research and Research Training	93.859			\$ 115,932	
Biomedical Research and Research Training	93.859			\$ 58,712	
Biomedical Research and Research Training	93.859			\$ 31,799	
Biomedical Research and Research Training	93.859			\$ 62,227	
Biomedical Research and Research Training	93.859			\$ 86,320	
Biomedical Research and Research Training	93.859			\$ 64,038	
Biomedical Research and Research Training	93.859			\$ 247,074	
Biomedical Research and Research Training	93.859			\$ 87,381	
Biomedical Research and Research Training	93.859			\$ 140,040	
Aging Research	93.866			\$ 51,777	
<b>Subtotal Department of Health and Human Services direct programs:</b>				\$ 1,102,285	\$ -
<b>Department of Health and Human Services:</b>					
<b>Pass-through programs:</b>					
Arthritis, Musculoskeletal & Skin Diseases Research	93.846	Neuromuscular Dynamics, LLC	2R44AR074859-02	\$ 2,610	
Allergy and Infectious Diseases Research	93.855	UC Office of the President, Merced	F105GXA87700	\$ 13,335	
<b>Subtotal Department of Health and Human Services pass-through programs:</b>				\$ 15,945	\$ -
<b>Total Department of Health and Human Services</b>				\$ 1,118,230	\$ -
<b>Total Research and Development Cluster</b>				\$ 4,472,790	\$ -
<b>TRIO Cluster</b>					
<b>Department of Education:</b>					
<b>Direct programs:</b>					
TRIO Student Support Services	84.042			\$ 84,238	
TRIO Student Support Services	84.042			\$ 89,381	
TRIO Student Support Services	84.042			\$ 130,281	
TRIO Student Support Services	84.042			\$ 203,435	
TRIO Student Support Services	84.042			\$ 274,587	
TRIO Student Support Services	84.042			\$ 204,911	
TRIO Talent Search	84.044			\$ 469,040	
TRIO Talent Search	84.044			\$ 428,050	

**California State University, Fresno Foundation  
Schedule of Expenditures of Federal Awards  
For Fiscal Year Ended June 30, 2021**

Federal Grantor/Program Title or Cluster Title	Federal CFDA Number	Pass-Through Grantor	Pass-Through Grant Award or Contract Number	Federal Program Expenditures	Expenditures to Subrecipients
TRIO Upward Bound	84.047			\$ 582,560	
TRIO Upward Bound	84.047			\$ 309,748	
TRIO Educational Opportunity Centers	84.066			\$ 422,341	
TRIO McNair Post Baccalaureate Achievement	84.217			\$ 268,435	
<b>Subtotal Department of Education direct programs:</b>				<b>\$ 3,467,007</b>	<b>\$ -</b>
<b>Total TRIO Cluster</b>				<b>\$ 3,467,007</b>	<b>\$ - **</b>
<b>Highway Safety Cluster</b>					
<b>Department of Transportation:</b>					
<b>Pass-through programs from:</b>					
National Priority Safety Program	20.616	Office of Traffic Safety/California State University, Fresno	OP19018 / SA87810	\$ 36,531	\$ -
National Priority Safety Program	20.616	Office of Traffic Safety/California State University, Fresno	OP20006 / SA89892	\$ 125,845	\$ -
<b>Subtotal Department of Transportation pass-through programs:</b>				<b>\$ 162,376</b>	<b>\$ -</b>
<b>Total Highway Safety Cluster</b>				<b>\$ 162,376</b>	<b>\$ -</b>
<b>Economic Development Cluster</b>					
<b>Department of Commerce:</b>					
<b>Pass-through programs from:</b>					
Economic Adjustment Assistance	11.307	Economic Development Administration/Chico State Enterprise	ED20SEA3070053/ C20-0010	\$ 75,000	
<b>Subtotal Department of Commerce pass-through programs:</b>				<b>\$ 75,000</b>	<b>\$ -</b>
<b>Total Economic Development Cluster</b>				<b>\$ 75,000</b>	<b>\$ -</b>
<b>SNAP Cluster</b>					
<b>Department of US Department of Agriculture:</b>					
<b>Pass-through programs from:</b>					
Supplemental Nutrition Assistance Program	10.551	California Department of Social Services-California Department of Public Health /CSU Chico Research Foundation	SUB18-026	\$ 5,471	
Supplemental Nutrition Assistance Program	10.551	California Department of Social Services-California Department of Public Health /Chico State Enterprises	18-7015	\$ 24,522	
Supplemental Nutrition Assistance Program	10.551	County of Fresno	21-010	\$ 849	
State Admin Matching Grants for the Supplemental Nutrition Assistance Program	10.561	California Department of Social Services-California Department of Public Health/Chico State Enterprises	19-10818 / SUB20-013	\$ 22,776	
<b>Subtotal U.S. Department of Agriculture pass-through programs:</b>				<b>\$ 53,618</b>	
<b>Total SNAP Cluster</b>				<b>\$ 53,618</b>	
<b>Other Programs</b>					
<b>U.S. Department of Agriculture:</b>					
<b>Direct programs:</b>					
Plant and Animal Disease, Pest Control and Animal Care	10.025			\$ 18,855	
Plant and Animal Disease, Pest Control and Animal Care	10.025			\$ 26,776	
Hispanic Serving Institutions Education Grants, Special Research Grants	10.223			\$ 26,947	
Rural Business Development Grant	10.351			\$ 11,108	
Rural Business Development Grant	10.351			\$ 16,749	
Rural Business Development Grant	10.351			\$ 20,562	
Rural Community Development Initiative	10.446			\$ 109,886	
Soil and Water Conservation	10.902			\$ 1,600	
<b>Subtotal U.S. Department of Agriculture direct programs:</b>				<b>\$ 232,483</b>	<b>\$ -</b>
<b>Pass-through programs from:</b>					
Specialty Crop Block Grant Program	10.170	West Fresno Family Resource Center	IP9852	\$ 3,781	
Agriculture and Food Research Initiative (AFRI)	10.310	University of Illinois	076352-15452	\$ 7,678	
Rural Energy for America Programs	10.868	California State University, Fresno	SA360421	\$ 9,936	
<b>Subtotal U.S. Department of Agriculture pass-through programs:</b>				<b>\$ 21,395</b>	<b>\$ -</b>
<b>Total U.S. Department of Agriculture:</b>				<b>\$ 253,878</b>	
<b>Department of Commerce:</b>					
<b>Direct Programs:</b>					
Cluster Grants	11.020			\$ 118,716	
<b>Subtotal Department of Commerce direct programs:</b>				<b>\$ 118,716</b>	<b>\$ -</b>

**California State University, Fresno Foundation  
Schedule of Expenditures of Federal Awards  
For Fiscal Year Ended June 30, 2021**

Federal Grantor/Program Title or Cluster Title	Federal CFDA Number	Pass-Through Grantor	Pass-Through Grant Award or Contract Number	Federal Program Expenditures	Expenditures to Subrecipients
Economic Development_Technical Assistance	11.303	Economic Development Administration/California State University, Chico Research Foundation	ED17SEA3030036	\$ 18,856	
Economic Development_Technical Assistance	11.303	Economic Development Administration/California State University, Chico Research Foundation	ED17SEA3030036/ C20-0009	\$ 78,535	
Manufacturing Extension Partnership	11.611	California Manufacturing Technology Consulting	70NANB20H074	\$ 75,000	
<b>Subtotal Department of Commerce pass-through programs:</b>				\$ 172,391	\$ -
<b>Total Department of Commerce:</b>				\$ 291,107	\$ -
<b>Department of Justice:</b>					
<b>Pass-through programs from:</b>					
Edward Byrne Memorial Justice Assistance Grant	16.738	Board of State and Community Corrections/County of Fresno Probation Department	None	\$ 713	
<b>Subtotal Department of Justice direct programs:</b>				\$ 713	\$ -
<b>Total Department of Justice:</b>				\$ 713	\$ -
<b>Department of the Treasury:</b>					
<b>Pass-through programs from:</b>					
Coronavirus Relief Fund	21.019	Fresno Building Healthy Communities	None	\$ 35,945	
Coronavirus Relief Fund	21.019	Fresno Building Healthy Communities	None	\$ 87,909	
Coronavirus Relief Fund	21.019	Fresno Building Healthy Communities	None	\$ 109,159	
<b>Subtotal Department of the Treasury pass-through programs:</b>				\$ 233,013	\$ -
<b>Total Department of Treasury:</b>				\$ 233,013	\$ - **
<b>National Aeronautics and Space Administration:</b>					
<b>Direct programs:</b>					
Education	43.008			\$ 56,517	
<b>Subtotal National Aeronautics and Space Administration direct programs:</b>				\$ 56,517	\$ -
<b>Pass-through programs from:</b>					
Science	43.001	University of California, San Diego	RITM0036028	\$ 4,500	
<b>Subtotal National Aeronautics and Space Administration pass-through programs:</b>				\$ 4,500	\$ -
<b>Total National Aeronautics and Space Administration:</b>				\$ 61,017	\$ -
<b>National Endowment Humanities:</b>					
<b>Pass-through programs from:</b>					
Promotion of the Humanities Federal/State Partnership	45.129	California Humanities	HFAQ19-165	\$ 417	
Promotion of the Humanities Federal/State Partnership	45.129	California Humanities	HFAQ20-195	\$ 5,011	
<b>Subtotal National Endowment Humanities pass-through programs:</b>				\$ 5,428	\$ -
<b>Total National Endowment Humanities</b>				\$ 5,428	\$ -
<b>U.S. Department of Education:</b>					
<b>Direct programs:</b>					
Higher Education Institutional Aid	84.031			\$ 562,398	
Higher Education Institutional Aid	84.031			\$ 79,464	
Migrant Education: College Assistance Migrant Program	84.149			\$ -	
Migrant Education: College Assistance Migrant Program	84.149			\$ 470,871	
Special Education-Personnel Development To Improve Services & Results for Children With Disabilities	84.325			\$ 90,788	
Child Care Access Means Parents in School	84.335			\$ 3,972	
Transition Programs For Students With Intellectual Disabilities Into Higher Education	84.407			\$ 324,571	**
Transition Programs For Students With Intellectual Disabilities Into Higher Education	84.407			\$ 135,573	**
<b>Subtotal U.S. Department of Education direct programs:</b>				\$ 1,667,637	\$ -
<b>Pass-through programs from:</b>					
Title I Grants to Local Educational Agencies	84.010	Fresno Unified School District	597144	\$ 23,204	
Title I Grants to Local Educational Agencies	84.010	Parlier Unified School District	2000663	\$ 6,593	
Title I Grants to Local Educational Agencies	84.010	Lindsay Unified School District	201175	\$ 31,816	
Title I Grants to Local Educational Agencies	84.010	Lindsay Unified School District	201176	\$ 3,056	
Title I Grants to Local Educational Agencies	84.010	Twin Rivers Unified School District	200121	\$ 73,223	
Title I Grants to Local Educational Agencies	84.010	Twin Rivers Unified School District	212961	\$ 29,352	
<b>Subtotal Title I Grants to Local Educational Agencies</b>				\$ 167,244	\$ -
Migrant Education State Grant Program	84.011	Merced County Office of Education	202266	\$ 12,346	

**California State University, Fresno Foundation  
Schedule of Expenditures of Federal Awards  
For Fiscal Year Ended June 30, 2021**

Federal Grantor/Program Title or Cluster Title	Federal CFDA Number	Pass-Through Grantor	Pass-Through Grant Award or Contract Number	Federal Program Expenditures	Expenditures to Subrecipients
<b>Subtotal Migrant Education State Grant Program</b>				\$ 12,346	\$ -
Title I State Agency Program for Neglected and Delinquent Children and Youth	84.013	Cal Poly Pomona Foundation	S20-008960-FRESNO	\$ 12,399	
<b>Subtotal Title I State Agency Program for Neglected and Delinquent Children and Youth</b>				\$ 12,399	\$ -
Career and Technical Education-Basic Grants to States	84.048	California Department of Education	CN190138	\$ 19,998	
Career and Technical Education-Basic Grants to States	84.048	California Department of Education	CN190086	\$ 11,689	
<b>Subtotal Career and Technical Education-Basic Grants to States</b>				\$ 31,687	\$ -
Rehabilitation Services_Vocational Rehabilitation Grants to States	84.126	California Department of Rehabilitation	31043	\$ 144,000	
<b>Subtotal Rehabilitation Services_Vocational Rehabilitation Grants to States</b>				\$ 144,000	\$ -
Migrant Education College Assistance Migrant Program	84.149	Kern County Superintendent of Schools	004227	\$ 45,803	
<b>Subtotal Migrant Education College Assistance Migrant Program</b>				\$ 45,803	\$ -
School Safety National Activities	84.184	Clovis Unified School District	3210018	\$ 60,000	
School Safety National Activities	84.184	Clovis Unified School District	None	\$ 22,000	
School Safety National Activities	84.184	Clovis Unified School District	3210139	\$ 36,850	
<b>Subtotal School Safety National Activities</b>				\$ 118,850	\$ -
Supporting Effective Instruction State Grants	84.367	CDE/University of California, Office of the President	ESSA19-CRLP-FRESNO	\$ 165	
Supporting Effective Instruction State Grants	84.367	CDE/University of California, Office of the President	ESSA20-CRLP--FRESNO	\$ (191)	
Supporting Effective Instruction State Grants	84.367	CDE/University of California, Office of the President	ESSA19-CWP-FRESNO	\$ 43,623	
Supporting Effective Instruction State Grants	84.367	CDE/University of California, Office of the President	ESSA20-CWLP-FRESNO	\$ 37,686	
Supporting Effective Instruction State Grants	84.367	CDE/University of California, Office of the President	ESSA20-CWP-FRESNO	\$ 37,791	
Supporting Effective Instruction State Grants	84.367	CDE/University of California, Office of the President	ESSA20-CMP-FRESNO	\$ 64,495	
<b>Subtotal Supporting Effective Instruction State</b>				\$ 183,569	\$ -
<b>Subtotal U.S. Department of Education pass-through programs:</b>				\$ 715,898	\$ -
<b>Total U.S. Department of Education</b>				\$ 2,383,535	\$ -
<b>Department of Health and Human Services:</b>					
<b>Pass-through programs from:</b>					
Innovative State & Local Public Health Strategies to prevent and manage Diabetes and Heart Disease and Stroke	93.435	CDC/County of Fresno	A-19-100	\$ 11,689	
Innovative State & Local Public Health Strategies to prevent and manage Diabetes and Heart Disease and Stroke	93.435	County of Fresno	A-19-099	\$ 21,518	
Innovative State & Local Public Health Strategies to prevent and manage Diabetes and Heart Disease and Stroke	93.435	CDC/County of Fresno	A-19-100	\$ 31,445	
Innovative State & Local Public Health Strategies to prevent and manage Diabetes and Heart Disease and Stroke	93.435	County of Fresno	A-19-099	\$ 57,388	
<b>Subtotal Innovative State &amp; Local Public Health Strategies to prevent and manage Diabetes and Heart Disease and Stroke pass-through programs:</b>				\$ 122,040	\$ -
<b>Pass-through programs from:</b>					
Child Welfare Research Training or Demonstration	93.648	County of San Mateo	R077029	\$ (8)	**
Child Welfare Research Training or Demonstration	93.648	County of San Mateo	R077029	\$ 205,148	**
<b>Subtotal Child Welfare Research Training or Demonstration pass-through programs:</b>				\$ 205,140	\$ -
<b>Pass-through programs from:</b>					
Foster Care Title IV-E	93.658	Contra Costa County	19-826-1	\$ (122)	
Foster Care Title IV-E	93.658	San Francisco County	PSC 2001-08/09	\$ 308	
Foster Care Title IV-E	93.658	County of Ventura	C1819.06	\$ (5)	
Foster Care Title IV-E	93.658	California Department of Social Services	None	\$ 40,031	
Foster Care Title IV-E	93.658	Monterey County Department of Social Services	A-14345	\$ 186	
Foster Care Title IV-E	93.658	California Department of Social Services	18-3023	\$ 13,544	
Foster Care Title IV-E	93.658	Contra Costa County	19-826-2	\$ (63)	
Foster Care Title IV-E	93.658	San Francisco County	P-600 HSA	\$ (404)	

**California State University, Fresno Foundation  
Schedule of Expenditures of Federal Awards  
For Fiscal Year Ended June 30, 2021**

Federal Grantor/Program Title or Cluster Title	Federal CFDA Number	Pass-Through Grantor	Pass-Through Grant Award or Contract Number	Federal Program Expenditures	Expenditures to Subrecipients
Foster Care Title IV-E	93.658	California Department of Social Services	18-3024	\$ 96,217	
Foster Care Title IV-E	93.658	County of Ventura	C1920.05	\$ 2,341	
Foster Care Title IV-E	93.658	California Department of Social Services   The Regents of the University of California-Berkeley	00009906 Amd 1	\$ 13,272	
Foster Care Title IV-E	93.658	California Department of Social Services	None	\$ 26,182	
Foster Care Title IV-E	93.658	California Department of Social Services	None	\$ 1,620	
Foster Care Title IV-E	93.658	California Department of Social Services	18-3024	\$ 3,075,525	
Foster Care Title IV-E	93.658	County of Ventura	C2021.03	\$ 240,073	
Foster Care Title IV-E	93.658	California Department of Social Services	18-3023	\$ 2,628,705	
Foster Care Title IV-E	93.658	San Francisco County	None	\$ 442,837	
Foster Care Title IV-E	93.658	Contra Costa County	19-826-2 19-826-3	\$ 133,364	
Foster Care Title IV-E	93.658	Monterey County Department of Social Services	5010-21	\$ 125,323	
Foster Care Title IV-E	93.658	California Department of Social Services   The Regents of the University of California-Berkeley	00010500	\$ 1,912,430	
Foster Care Title IV-E	93.658	County of Ventura	PO118602	\$ 4,396	
<b>Subtotal Foster Care Title IV-E pass-through</b>				<b>\$ 8,755,760</b>	<b>\$ -</b>
<b>Subtotal Department of Health and Human Services pass-through programs:</b>				<b>\$ 9,082,940</b>	<b>\$ -</b>
<b>Total Department of Health and Human Services:</b>				<b>\$ 9,082,940</b>	<b>\$ -</b>
<b>Corporate National Community Service: Pass-through programs from:</b>					
AmeriCorps	94.006	Corporation for National and Community Service   Jumpstart for Young Children, Inc.	3240200	\$ 27,335	
AmeriCorps	94.006	Corporation for National and Community Service   Jumpstart for Young Children, Inc.	3240200	\$ 75,075	
<b>Subtotal Corporate National Community Service pass-through programs:</b>				<b>\$ 102,410</b>	<b>\$ -</b>
<b>Total Corporate National Community Service:</b>				<b>\$ 102,410</b>	<b>\$ -</b>
<b>USAID Foreign Assistance for Programs Overseas Pass-through programs from:</b>					
USAID Foreign Assistance for Programs Overseas	98.001	21PSTEM	72026318C0003-006	\$ 138,479	
<b>Subtotal USAID Foreign Assistance for Programs Overseas pass-through programs:</b>				<b>\$ 138,479</b>	<b>\$ -</b>
<b>Total USAID Foreign Assistance for Programs Overseas:</b>				<b>\$ 138,479</b>	<b>\$ -</b>
<b>Miscellaneous/No CFDA Code: Direct programs:</b>					
Miscellaneous/No CFDA Code	99.U01	USDA Forest Service Sierra National	15-PA-11051500-010 Amd 4	\$ 2,722	
<b>Subtotal Miscellaneous/No CFDA Code direct programs:</b>				<b>\$ 2,722</b>	<b>\$ -</b>
<b>Total Miscellaneous/No CFDA Code:</b>				<b>\$ 2,722</b>	<b>\$ -</b>
<b>Total Other Programs:</b>				<b>\$ 12,555,242</b>	<b>\$ -</b>
<b>Grand Total Federal Awards</b>				<b>\$ 20,786,033</b>	<b>\$ -</b>

\*\* Identifies Major Federal Programs

See Note D on page 41 for disclosure of California Department of Education Awards.

**California State University, Fresno Foundation**  
**Schedule of Expenditures of Federal Awards**  
**For Fiscal Year Ended June 30, 2021**

**Note A. Basis of Presentation**

The accompanying schedule of expenditures of federal awards (the "Schedule") includes the federal award activity of California State University, Fresno Foundation under programs of the federal government for the year ended June 30, 2021. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of California State University, Fresno Foundation, it is not intended to and does not present the financial position, changes in net assets or cash flows of California State University, Fresno Foundation.

**Note B. Summary of Significant Accounting Policies**

(1) Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, wherein certain types of expenditures are not allowable or are limited as to reimbursement. Negative amounts shown on the Schedule represent adjustments or credits made in the normal course of business to amounts reported as expenditures in prior years. Pass-through entity identifying numbers are presented where available.

**Note C. Indirect Cost Rate**

California State University, Fresno Foundation has not elected to use the 10 percent de minimis indirect cost rate as allowed under the Uniform Guidance.

**Note D. Schedule of Expenditures of California Department of Education Awards**

Program Name	Pass through Agreement Number	CDE Agreement Number	Amount Expended
ESSA-CRLP-FRESNO CA READ LIT20	ESSA19-CRLP-FRESNO	CN190137	\$ 165
ESSA-CRLP-FRESNO CA READ LIT21	ESSA209-CRLP-FRESNO	CN200097	\$ 43,623
ESSA CCWLP '20	ESSA19-CWLP-FRESNO	CN190137	\$ -
ESSA CCWLP '21	ESSA20-CWLP-FRESNO	CN200097	\$ 37,686
ESSA-CWP-SJVWP '20	ESSA19-CWP-FRESNO	CN190137	\$ (191)
ESSA-CWP-SJVWP '21	ESSA20-CWP-FRESNO	CN200097	\$ 37,791
ESSA-SJVMP '20 CMP	ESSA19-CMP-FRESNO	CN190137	\$ -
ESSA-SJVMP '21	ESSA20-CMP-FRESNO	CN200097	\$ 64,495
CDE-Office Contract '21		CN190086	\$ 11,689
Family Consumer Sciences '20		CN190138	\$ 19,998
Total California Department of Education Awards			<u>\$ 215,256</u>

**COMBINING STATEMENT OF CALIFORNIA DEPARTMENT OF EDUCATION ACTIVITIES**

**YEAR ENDED JUNE 30, 2021**

ESSA-CRLP ESSA-CRLP: FRESNO											
CA READ LIT '20	CA READ LIT '21	ESSA-CWP- SIVWP '20	ESSA-CWP- SIVWP '21	ESSA- CCWLP '20	ESSA- CCWLP '21	ESSA- SIVMP '20 CMP	ESSA- SIVMP '21	Family Consumer Sciences '20		CDE-Office Contract '21	Total CDE Contracts
CN190137	CN200097	CN190137	CN200097	CN190137	CN200097	CN190137	CN200097	CN190138	CN190086		
330476	330541	330493	330545	330491	330543	330495	330547	350741	350746		
\$ 165	\$ 43,623	\$ (191)	\$ 31,874	\$ -	\$ 37,686	\$ -	\$ -	\$ 19,998	\$ 11,689	\$ 144,844	
<b>Total Revenue:</b>	<b>\$ 165</b>	<b>\$ 43,623</b>	<b>\$ (191)</b>	<b>\$ 31,874</b>	<b>\$ -</b>	<b>\$ 37,686</b>	<b>\$ -</b>	<b>\$ 19,998</b>	<b>\$ 11,689</b>	<b>\$ 144,844</b>	
<b>REVENUE:</b>											
Grants & Contracts											
<b>EXPENSES:</b>											
Salaries	\$ 139	\$ 35,965	\$ (67)	\$ 23,240	\$ -	\$ 15,874	\$ -	\$ (7,434)	\$ 7,978	\$ 105,896	
Fringe Benefits	\$ 14	\$ 3,455	\$ (10)	\$ 7,535	\$ -	\$ 1,525	\$ -	\$ (1,107)	\$ 383	\$ 14,696	
<b>Total Personnel:</b>	<b>\$ 153</b>	<b>\$ 39,420</b>	<b>\$ (77)</b>	<b>\$ 30,775</b>	<b>\$ -</b>	<b>\$ 17,399</b>	<b>\$ -</b>	<b>\$ (8,541)</b>	<b>\$ 8,361</b>	<b>\$ 120,592</b>	
Admin Costs											
Books										\$ -	
Consultant/Contractual		\$ (100)	\$ 3,500	\$ 17,000				\$ 21,288		\$ 41,688	
Equipment										\$ -	
Indirect	\$ 12	\$ 3,231	\$ (14)	\$ 2,799	\$ 2,791	\$ 4,778		\$ 4,000	\$ 866	\$ 18,463	
Meals										\$ -	
Meetings								\$ 48		\$ 48	
Other										\$ -	
Postage										\$ -	
Printing										\$ -	
Subcontract			\$ 717		\$ 496	\$ 17,500		\$ 3,976	\$ 1,787	\$ 17,063	
Supplies & Materials	\$ 972					\$ 9,115			\$ 675	\$ 675	
Telephone								\$ (773)		\$ (773)	
Travel								\$ 19,998	\$ 11,689	\$ 215,256	
<b>Total Expenses:</b>	<b>\$ 165</b>	<b>\$ 43,623</b>	<b>\$ (191)</b>	<b>\$ 37,791</b>	<b>\$ -</b>	<b>\$ 37,686</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ (70,412)</b>	
<b>EXCESS (DEFICIT) OF REVENUE OVER EXPENSES</b>											
	\$ -	\$ -	\$ -	\$ (5,917)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (70,412)	

Notes: Deficit of revenue over expenses represents expenses incurred during fiscal year ending June 30, 2021 that will be billed in the new fiscal year.

**CALIFORNIA STATE UNIVERSITY, FRESNO FOUNDATION**  
**GENERAL FUND ADMINISTRATION COST CENTER - CHANGE IN NET ASSETS**  
**July 1, 2020 to June 30, 2021**

<b><u>INDIRECT COSTS AND OTHER INCOME:</u></b>	<b><u>BUDGET</u></b>	<b><u>ACTUAL</u></b>
Indirect cost recovery	\$ 3,100,000	\$ 3,233,581
Handling charges	270,000	166,037
Subtotal - Indirect and Handling	3,370,000	3,399,618
Miscellaneous Income	-	211
Short term investments	825,000	10,056,422
Endowment administrative fee	1,561,000	1,561,000
 Total Income	 5,756,000	 15,017,251
<b><u>EXPENSES:</u></b>		
Personnel:		
Monthly	679,988	661,307
Student	50,000	38,751
Employee benefits	360,154	360,187
Retired employee benefit (actual and accrual)	125,000	297,604
Accounting (audit)	80,500	65,758
Board/Committee meetings	5,000	2,178
Consultants	500	-
Management services	672,434	672,434
CSU Trustee Scholarship	6,000	6,000
Depreciation	30,398	8,555
Dues & Memberships	12,508	9,234
Equipment leasing	13,400	15,120
Employee recruitment	1,000	307
General insurance	112,040	105,795
Legal fees:		
General	5,000	1,716
Employment	2,500	-
Sponsored Programs/Patents	2,500	154
Gifts	5,000	401
Licenses, permits & fees	18,000	22,653
Miscellaneous	4,700	7,676
Office supplies	26,000	17,171
Postage	9,500	6,718
Repairs & maintenance	30,397	23,642
Software	50,567	50,202
Travel/training	-	198
Telephone	7,500	5,430
Utilities	28,800	25,070
Advancement Gift Assessment	360,000	360,000
University Indirect Costs	422,000	422,000
Total Expenses	3,121,386	3,186,261
 Gross Surplus Available For Distribution	 \$ 2,634,614	 \$ 11,830,990



## Moore Grider & Company LLP

Certified Public Accountants

### INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

*A Partnership Including  
Accountancy Corporations*

Thomas L. Bell, C.P.A.  
Accountancy Corporation

Denise S. Hurst, C.P.A.

Kenneth J. Labendeira, C.P.A., C.F.E.  
Accountancy Corporation

Pamela J. Gallemore, C.P.A.  
Accountancy Corporation

Karl L. Noyes, C.P.A.  
Accountancy Corporation

Cory J. Bell, C.P.A.

Aaron C. Studt, C.P.A.

Kendall K. Wheeler, C.P.A.

Carrie M. Wiebe, C.P.A., C.F.E.  
Accountancy Corporation

Lisa Brown, C.P.A., C.F.E.  
Accountancy Corporation

Richard L. Holland, C.P.A.

Tom Collins, C.P.A.  
Accountancy Corporation

Ginger A. Lozano, C.P.A.

Abel M. Cabello, E.A.

Kelli D. Steele, C.P.A.

Stalin Hernandez, C.P.A.

Michiko Rosenthal, C.P.A.

Shaina M. Miracle, C.P.A.

Kirsten Years, C.P.A.

Franklin Daniel, C.P.A.

L. Jerome Moore, C.P.A.  
1923-2016

Robert E. Grider, C.P.A.  
Retired

#### Board of Governors

California State University, Fresno Foundation  
Fresno, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States, the financial statements of California State University, Fresno Foundation, which comprise the statement of financial position as of June 30, 2021, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated September 17, 2021.

#### Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered California State University, Fresno Foundation's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of California State University, Fresno Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of California State University, Fresno Foundation's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether California State University, Fresno Foundation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Moore Kridler & Company LLP*

Fresno, California  
September 17, 2021



## Moore Grider & Company LLP

Certified Public Accountants

*A Partnership Including  
Accountancy Corporations*

Thomas L. Bell, C.P.A.  
Accountancy Corporation

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1923-2016

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Retired

### **INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE**

Board of Governors  
California State University, Fresno Foundation  
Fresno, California

#### **Report on Compliance for Each Major Federal Program**

We have audited California State University, Fresno Foundation's compliance with the types of compliance requirements described in the OMB Compliance Supplement that could have a direct and material effect on each of California State University, Fresno Foundation's major federal programs for the year ended June 30, 2021. California State University, Fresno Foundation's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

#### **Management's Responsibility**

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on compliance for each of California State University, Fresno Foundation's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, 'Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about California State University, Fresno Foundation's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of California State University, Fresno Foundation's compliance.

### **Opinion on Each Major Federal Program**

In our opinion, California State University, Fresno Foundation complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2021.

### **Report on Internal Control Over Compliance**

Management of California State University, Fresno Foundation is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered California State University, Fresno Foundation's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of California State University, Fresno Foundation's internal control over compliance.

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

*Mone Kinder & Company LLP*

Fresno, California  
September 17, 2021

# CALIFORNIA STATE UNIVERSITY, FRESNO FOUNDATION

## SCHEDULE OF FINDINGS AND QUESTIONED COSTS

YEAR ENDED JUNE 30, 2021

### SECTION I - SUMMARY OF AUDITORS' RESULTS

#### Financial Statements

- |   |                     |
|---|---------------------|
| <ul style="list-style-type: none"> <li>▪ Type of auditors' report issued on whether the financial statements audited were prepared in accordance with GAAP:</li> </ul>  | Unmodified opinion  |
| <ul style="list-style-type: none"> <li>▪ Internal control over financial reporting:</li> <li style="padding-left: 20px;">Material weakness identified:</li> <li style="padding-left: 20px;">Significant deficiencies identified:</li> </ul> | No<br>None reported |
| <ul style="list-style-type: none"> <li>▪ Noncompliance material to the financial statements noted:</li> </ul>   | No                  |

#### Federal Awards

- | <ul style="list-style-type: none"> <li>▪ Internal control over major programs:</li> <li style="padding-left: 20px;">Material weakness identified:</li> <li style="padding-left: 20px;">Significant deficiencies identified:</li> </ul>   | No<br>None reported   |                                    |            |              |        |                         |        |   |        |  |  |
|--|---|------------------------------------|------------|--------------|--------|-------------------------|--------|---|--------|--|--|
| <ul style="list-style-type: none"> <li>▪ Type of auditors' report issued on compliance for major federal programs:</li> </ul>  | Unmodified opinion  |                                    |            |              |        |                         |        |   |        |  |  |
| <ul style="list-style-type: none"> <li>▪ Any audit findings disclosed that are required to be reported in accordance with 2 CFR section 200.516(a):</li> </ul>   | No  |                                    |            |              |        |                         |        |   |        |  |  |
| <ul style="list-style-type: none"> <li>▪ Identification of major federal programs:</li> </ul> <table border="0" style="margin-left: 40px; width: 80%;"> <thead> <tr> <th style="text-align: left;">CFDA Number</th> <th style="text-align: left;">Name of Federal Program or Cluster</th> </tr> </thead> <tbody> <tr> <td>84.U01-U05</td> <td>TRIO Cluster</td> </tr> <tr> <td>21.019</td> <td>Coronavirus Relief Fund</td> </tr> <tr> <td>84.407</td> <td>Transition Programs for Students with Intellectual Disabilities into Higher Education</td> </tr> <tr> <td>93.648</td> <td>Child Welfare Research Training or Demonstration</td> </tr> </tbody> </table> | CFDA Number   | Name of Federal Program or Cluster | 84.U01-U05 | TRIO Cluster | 21.019 | Coronavirus Relief Fund | 84.407 | Transition Programs for Students with Intellectual Disabilities into Higher Education | 93.648 | Child Welfare Research Training or Demonstration |  |
| CFDA Number  | Name of Federal Program or Cluster  |                                    |            |              |        |                         |        |   |        |  |  |
| 84.U01-U05   | TRIO Cluster  |                                    |            |              |        |                         |        |   |        |  |  |
| 21.019   | Coronavirus Relief Fund   |                                    |            |              |        |                         |        |   |        |  |  |
| 84.407   | Transition Programs for Students with Intellectual Disabilities into Higher Education |                                    |            |              |        |                         |        |   |        |  |  |
| 93.648   | Child Welfare Research Training or Demonstration                                      |                                    |            |              |        |                         |        |   |        |  |  |
| <ul style="list-style-type: none"> <li>▪ Dollar threshold used to distinguish between Type A and Type B programs for program determination:</li> </ul>   | \$750,000   |                                    |            |              |        |                         |        |   |        |  |  |
| <ul style="list-style-type: none"> <li>▪ California State University, Fresno Foundation qualified as low-risk auditee.</li> </ul>  | Yes   |                                    |            |              |        |                         |        |   |        |  |  |

### SECTION II – FINDINGS – FINANCIAL STATEMENTS AUDIT

None

### SECTION III – FINDINGS AND QUESTIONED COSTS – MAJOR FEDERAL AWARD PROGRAMS AUDIT

None

**CALIFORNIA STATE UNIVERSITY, FRESNO FOUNDATION**  
**SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS**  
**YEAR ENDED JUNE 30, 2021**

<b>Section II – Findings – Financial Statements Audit</b>	<b>None</b>
<b>Section III – Findings and Questioned Costs - Major Federal Award Programs Audit</b>	<b>None</b>

## ADDITIONAL INFORMATION

**California State University, Fresno Foundation**

Schedule of Net Position

June 30, 2021

(for inclusion in the California State University)

**Assets:**

**Current assets:**

Cash and cash equivalents	6,288,455
Short-term investments	70,159,324
Accounts receivable, net	17,172,897
Notes receivable, current portion	5,985
Pledges receivable, net	3,831,258
Prepaid expenses and other current assets	130,373

<b>Total current assets</b>	<b>97,588,292</b>
-----------------------------	-------------------

**Noncurrent assets:**

Student loans receivable, net	360,743
Pledges receivable, net	7,696,933
Endowment investments	196,825,953
Other long-term investments	2,640,642
Capital assets, net	14,065
Other assets	454,658

<b>Total noncurrent assets</b>	<b>207,992,994</b>
--------------------------------	--------------------

<b>Total assets</b>	<b>305,581,286</b>
---------------------	--------------------

**Liabilities:**

**Current liabilities:**

Accounts payable	3,691,648
Accrued salaries and benefits	1,381,066
Accrued compensated absences, current portion	69,446
Unearned revenues	4,155,340
Other liabilities	74,302

<b>Total current liabilities</b>	<b>9,371,802</b>
----------------------------------	------------------

**Noncurrent liabilities:**

Long-term debt obligations, net of current portion	2,000,000
Depository accounts	3,778,653
Other liabilities	1,047,683

<b>Total noncurrent liabilities</b>	<b>6,826,336</b>
-------------------------------------	------------------

<b>Total liabilities</b>	<b>16,198,138</b>
--------------------------	-------------------

**Deferred inflows of resources:**

Nonexchange transactions	2,309,400
--------------------------	-----------

<b>Total deferred inflows of resources</b>	<b>2,309,400</b>
--	------------------

**Net position:**

Net investment in capital assets	14,065
Restricted for:	
Nonexpendable – endowments	200,422,010
Expendable:	
Scholarships and fellowships	8,141,538
Loans	1,995,303
Others	60,452,860
Unrestricted	16,047,972

<b>Total net position</b>	<b>287,073,748</b>
---------------------------	--------------------

**California State University, Fresno Foundation**  
Schedule of Revenues, Expenses, and Changes in Net Position  
Year ended June 30, 2021  
(for inclusion in the California State University)

**Revenues:**

**Operating revenues:**

**Grants and contracts, noncapital:**

Federal	20,786,033
State	9,569,281
Nongovernmental	4,252,827
Sales and services of auxiliary enterprises, gross	4,960,618
Scholarship allowances (0)	-
<b>Total operating revenues</b>	<b>39,568,759</b>

**Expenses:**

**Operating expenses:**

Instruction	12,456,711
Research	8,522,962
Public service	17,288,948
Institutional support	458,789
Student grants and scholarships	4,421,285
Auxiliary enterprise expenses	8,239,859
Depreciation and amortization	8,555
<b>Total operating expenses</b>	<b>51,397,109</b>
<b>Operating income (loss)</b>	<b>(11,828,350)</b>

**Nonoperating revenues (expenses):**

Gifts, noncapital	9,458,776
Investment income (loss), net	10,799,285
Endowment income (loss), net	43,436,521
Interest expense	(20,000)
Other nonoperating revenues (expenses) - excl. interagency transfers	(497,365)
<b>Net nonoperating revenues (expenses)</b>	<b>63,177,217</b>
<b>Income (loss) before other revenues (expenses)</b>	<b>51,348,867</b>

Additions (reductions) to permanent endowments	12,218,289
<b>Increase (decrease) in net position</b>	<b>63,567,156</b>

**Net position:**

Net position at beginning of year, as previously reported	223,506,592
<b>Net position at end of year</b>	<b>287,073,748</b>

California State University, Fresno Foundation  
Other Information  
June 30, 2021  
(for inclusion in the California State University)

**1 Cash and cash equivalents:**

Portion of restricted cash and cash equivalents related to endowments	\$ -
All other restricted cash and cash equivalents	-
<b>Noncurrent restricted cash and cash equivalents</b>	<b>6,388,455</b>
Current cash and cash equivalents	-
<b>Total</b>	<b>6,388,455</b>

**2.1 Composition of investments:**

Investment Type	Current	Noncurrent	Total
Money market funds	1,237,810	955,962.00	2,193,772
U.S. treasury securities	9,391,508	10,070,197	19,461,705
Municipal bonds	-	141,712	141,712
Corporate bonds	9,274,458	10,255,853	19,630,311
Mutual funds	42,681,378	125,404,669	168,086,047
Exchange traded funds	-	508,522	508,522
Equity securities	-	6,989,492	6,989,492
Alternative investments:			
Private equity (including limited partnerships)	38,215,449	-	38,215,449
Hedge funds	2,924,902	5,884,165	8,809,067
Real estate investments (including REITs)	-	9,352	9,352
Other alternative investment	-	602,848	602,848
State of California Local Agency Investment Fund (LAIF)	45,926,68	-	4,549,268
Other investments:			
Life Income Contracts	-	428,374	428,374
Total Other investments	-	428,374	428,374
<b>Total investments</b>	<b>70,159,224</b>	<b>199,466,595</b>	<b>269,625,919</b>
Less endowment investments (enter as negative number)	-	(196,825,953)	(196,825,953)
<b>Total investments, net of endowments</b>	<b>70,159,224</b>	<b>2,640,642</b>	<b>72,799,966</b>

**2.2 Fair value hierarchy in investments:**

Investment Type	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Net Asset Value (NAV)
Money market funds	\$ 2,193,772	2,193,772	-	-	-
U.S. treasury securities	19,461,705	19,461,705	-	-	-
Municipal bonds	141,712	141,712	-	-	-
Corporate bonds	19,630,311	19,630,311	-	-	-
Mutual funds	168,086,047	168,086,047	-	-	-
Exchange traded funds	508,522	508,522	-	-	-
Equity securities	6,989,492	6,989,492	-	-	-
Alternative investments:					
Private equity (including limited partnerships)	38,215,449	-	-	-	38,215,449
Hedge funds	8,809,067	-	-	-	8,809,067
Real estate investments (including REITs)	9,352	-	-	-	9,352
Other alternative investment	602,848	-	-	-	602,848
State of California Local Agency Investment Fund (LAIF)	4,549,268	-	-	-	4,549,268
Other investments:					
Life Income Contracts	428,374	-	-	51,731	-
Total Other investments	428,374	-	-	51,731	-
<b>Total investments</b>	<b>269,625,919</b>	<b>217,397,556</b>	<b>-</b>	<b>51,731</b>	<b>\$2,176,632</b>

**2.3 Investments held by the University under contractual agreements:**

Nothing to report

3.1 Composition of capital assets:

	Balance June 30, 2020	Reclassifications	Prior Period Additions	Prior Period Retirements	Balance June 30, 2020 (Restated)	Additions	Retirements	Transfer of completed CWIP/PWIP	Balance June 30, 2021
Depreciable/amortizable capital assets:									
Personal property:									
Equipment	602,391	-	-	-	602,391	-	-	-	602,391
Total depreciable/amortizable capital assets	602,391	-	-	-	602,391	-	-	-	602,391
Total capital assets	602,391	-	-	-	602,391	-	-	-	602,391
Less accumulated depreciation/amortization: (enter as negative number, except for reductions enter as positive number)									
Personal property:									
Equipment	(579,771)	-	-	-	(579,771)	(8,555)	-	-	(588,326)
Total accumulated depreciation/amortization	(579,771)	-	-	-	(579,771)	(8,555)	-	-	(588,326)
Total capital assets, net	22,620	-	-	-	22,620	-	-	-	14,065

3.2 Detail of depreciation and amortization expense:

Depreciation and amortization expense related to capital assets

\$	8,555
\$	8,555

4 Long-term liabilities:

1. Accrued compensated absences
2. Claims liability for losses and loss adjustment expenses
3. Capital lease obligations:

4. Long-term debt obligations:

4.4 Others:

Private Note Payable

Total others

Sub-total long-term debt

Total long-term debt obligations

Total long-term liabilities

5 Capital lease obligations schedule:

6 Long-term debt obligations schedule:

	Balance June 30, 2020	Prior Period Adjustments/Reclassifications	Balance June 30, 2020 (Restated)	Additions	Reductions	Balance June 30, 2021	Current Portion	Noncurrent Portion
Nothing to report	77,640	-	77,640	41,543	-	69,446	69,446	-
Nothing to report								
	2,000,000	-	2,000,000	-	-	2,000,000	-	2,000,000
	2,000,000	-	2,000,000	-	-	2,000,000	-	2,000,000
	2,000,000	-	2,000,000	-	-	2,000,000	-	2,000,000
	2,000,000	-	2,000,000	-	-	2,000,000	-	2,000,000
\$	2,077,640	-	2,077,640	41,543	(49,737)	2,069,446	69,446	2,000,000

Nothing to report

	Auxiliary revenue bonds (non-SRB related)			All other long-term debt obligations			Total long-term debt obligations		
	Principal	Interest	Principal and Interest	Principal	Interest	Principal and Interest	Principal	Interest	Principal and Interest
2022	-	-	-	-	-	-	-	-	-
2023	-	-	-	-	-	-	-	-	-
Total minimum payments	-	-	-	-	-	-	-	-	-
Less: amounts representing interest	-	-	-	-	-	-	-	-	-
Present value of future minimum payments	-	-	-	-	-	-	-	-	-
Unamortized net premium/(discount)	-	-	-	-	-	-	-	-	-
Total long-term debt obligations	-	-	-	-	-	-	-	-	-
Less: current portion	-	-	-	-	-	-	-	-	-
Long-term debt obligations, net of current portion	-	-	-	-	-	-	-	-	-

Year ending June 30:

2022

2023

Total minimum payments

Less: amounts representing interest

Present value of future minimum payments

Unamortized net premium/(discount)

Total long-term debt obligations

Less: current portion

Long-term debt obligations, net of current portion

7 Transactions with related entities:  
 Payments to University for salaries of University personnel working on contracts, grants, and other programs

1,906,259  
 359,801  
 -1,296,852  
 -561,651

Gills-in-kind to the University from discretely presented component units  
 Accounts (payable to) University (enter as negative number)  
 Accounts receivable from University (enter as positive number)

Nothing to report

8 Restatements  
 9 Natural classifications of operating expenses:

	Salaries	Benefits - Other	Benefits - Pension	Benefits - OPEB	Scholarships and fellowships	Supplies and other services	Depreciation and amortization	Total operating expenses
Instruction	3,570,522	1,238,835	-	-	-	7,647,354	-	12,456,711
Research	3,574,356	624,626	-	-	-	4,323,980	-	8,522,962
Public service	7,942,227	2,368,576	-	-	-	6,978,145	-	17,288,948
Academic support	-	-	-	-	-	-	-	-
Student services	-	-	-	-	-	-	-	-
Institutional support	-	-	-	-	-	458,789	-	458,789
Operation and maintenance of plant	-	-	-	-	-	-	-	-
Student grants and scholarships	-	-	-	-	4,421,285	-	-	4,421,285
Auxiliary enterprise expenses	700,058	657,791	-	-	-	6,882,010	-	8,239,859
Depreciation and amortization	-	-	-	-	-	-	8,555	8,555
Total operating expenses	15,787,163	4,899,828	-	-	4,421,285	26,500,238	8,555	51,397,109

10 Deferred outflows/inflows of resources:  
 2. Deferred Inflows of Resources  
 Deferred inflows - nonexchange transactions  
 Total deferred inflows of resources

\$ 2,309,400  
 2,309,400

11 Other nonoperating revenues (expenses)  
 Other nonoperating revenues  
 Other nonoperating (expenses)  
 Total other nonoperating revenues (expenses)

19,794,144  
 (20,291,509)  
 (497,365)