

**California State University, Fresno
Foundation**

**2023-24
Budget**

Approved by Board of Governors
June 15, 2023

California State University, Fresno Foundation

2023-24 Budget

Introduction

The mission of the Fresno State Foundation is to advance the University's strategic objectives by encouraging philanthropy, inspiring leadership and promoting fiscal accountability.

The annual budget is a financial plan that reflects the various activities of the Foundation including post-award administration of sponsored programs, scholarship and loan funds, management of the endowment, acceptance of philanthropic gifts and grants, and other activities undertaken by the Foundation for the benefit of California State University, Fresno.

The sources of revenue for the Foundation include funds received from indirect cost recovery (ICR) earned on sponsored programs (grants and contracts), market performance of the endowment (endowment administrative fees), fees earned on trust accounts, and earnings on non-endowed cash.

Management services are provided centrally by the California State University, Fresno Association, Inc. so that each campus auxiliary organization can benefit from staff expertise in accounting, information technology, and human resource management, including staff support to the Board of Governors.

2022-23 Accomplishments

1. Reduced the risk level within our investment strategy on non-endowed cash to assure achievement of budgeted levels of earnings.
2. The Foundation provided \$10.2 million of financial support to the University through scholarships, program support, and special projects.
3. In partnership with the Division of Research and Graduate Studies, provided post-award administration for \$35 million of grant and contract activity.
4. Completed timely submission (September 19th) of the annual audited financial statements with an unqualified opinion, no management letter findings, and no findings on the Uniform Guidance audit of Federal funded sponsored programs.
5. Our Board participated in an in-person board retreat in April 2023 and in partnership with campus leadership participated in the planning for the University's new Five-Year Strategic Plan.

2023-24 Goals

1. Continue to work closely with the Board of Governors to implement Board-directed initiatives and programs.
2. Work with our external auditors towards issuing our June 30, 2023 audited financial statements in accordance with various new FASB accounting promulgations by September 20, 2023.
3. Onboard and adequately train new full-time staff due to staffing transitions primarily within the post-award team.
4. Work with Association staff towards implementing a significant upgrade to our accounting software.
5. Provide support to our campus community as needed.

**CALIFORNIA STATE UNIVERSITY, FRESNO FOUNDATION
2023-24 FOUNDATION BUDGET**

	2020-21 <i>Actual</i>	2021-22 <i>Actual</i>	2022-23 <i>Budget</i>	2023-24 <i>Budget</i>	Variance 2023-24 vs. 2022-23 Budget (Unfav)
INCOME:					
Indirect Cost Recovery	\$3,233,581	\$3,848,798	\$3,300,000	\$3,500,000	\$200,000
Trust Account Handling Charges	166,037	178,206	200,000	180,000	(20,000)
Miscellaneous Income	211	472	0	0	0
Earnings on Non-Endowed Cash	10,056,422	-6,729,260	875,000	2,000,000	1,125,000
Endowment Administrative Fee	1,561,000	1,561,000	1,561,000	1,561,000	0
Total Income:	15,017,251	-1,140,784	5,936,000	7,241,000	1,305,000
EXPENSES:					
<u>Personnel:</u>					
Salaries	661,307	710,119	840,664	876,974	(36,310)
Student Assistants	38,751	42,658	59,255	68,457	(9,202)
Benefits	360,187	363,525	520,838	548,693	(27,855)
Benefits (Retirees)	297,604	70,762	136,250	125,000	11,250
Audit Fees	65,758	64,837	81,200	83,500	(2,300)
Board Meetings/Sponsorships	2,178	15,911	7,000	10,000	(3,000)
Consultants/Special Projects	0	0	500	500	0
Corporate Mgmt Services Fee (Association)	672,434	646,136	646,136	646,136	0
CSU Trustee Scholarship	6,000	6,000	6,000	7,000	(1,000)
Depreciation	8,556	4,961	5,613	4,733	880
Dues/Memberships/Subscriptions	9,234	10,410	13,290	11,326	1,964
Equipment Leases	15,120	7,915	6,000	5,294	706
Employee Recruitment	307	1,406	1,750	1,250	500
Insurance	105,795	130,226	191,952	214,051	(22,099)
<u>Legal Expense (External):</u>					
Legal Fees - General (Corporate)	1,716	0	5,000	0	5,000
Legal Fees - Employment	0	2,500	2,500	2,500	0
Legal Fees - Sponsored Programs/Patents	154	611	2,500	2,500	0
Legal Fees - Gifts/Development	401	0	5,000	0	5,000
Licenses, Permits, Fees	22,653	23,781	37,425	41,290	(3,865)
Miscellaneous	4,675	2,492	4,600	4,600	0
Office Equipment	0	0	13,000	8,100	4,900
Office Supplies	17,171	24,530	32,500	33,500	(1,000)
Postage	6,718	6,390	7,500	7,500	0
Repairs, Maintenance & Janitorial	23,642	22,041	30,119	31,055	(936)
Software	50,202	53,067	57,993	52,215	5,778
Travel/Training	198	1,278	5,500	5,000	500
Telephone	5,430	5,650	7,250	7,250	0
Utilities	25,070	24,879	28,500	33,500	(5,000)
Advancement Support	360,000	360,000	360,000	360,000	0
University Indirect Costs	422,000	434,660	447,700	461,100	(13,400)
Total Expenses:	\$3,183,261	\$3,036,745	\$3,563,534	\$3,653,025	(89,491)
Projected Surplus:	\$11,833,990	(\$4,177,529)	\$2,372,466	\$3,587,975	1,215,509
Less Allocation to Sponsored Program Reserve:	\$87,798	\$28,499	\$0	\$0	
Less Distribution to University:	\$2,150,000	\$2,150,000	\$2,150,000	\$2,150,000	
Net Surplus:	\$9,596,192	-\$6,356,028	\$222,466	\$1,437,975	

General Fund Reserve balance at June 30, 2022

\$4,595,820