

**California State University, Fresno
Foundation**

**2022-23
Budget**

Approved by Board of Governors
June 6, 2022

California State University, Fresno Foundation

2022-23 Budget

Introduction

The mission of the Fresno State Foundation is to advance the University's strategic objectives by encouraging philanthropy, inspiring leadership and promoting fiscal accountability.

The annual budget is a financial plan that reflects the various activities of the Foundation including post-award administration of sponsored programs, scholarship and loan funds, management of the endowment, acceptance of philanthropic gifts and grants, and other activities undertaken by the Foundation for the benefit of California State University, Fresno.

The sources of revenue for the Foundation are dependent upon funds received from indirect cost recovery earned on sponsored programs (grants and contracts), market performance of the endowment (endowment administrative fees), and earnings on non-endowed cash.

Management services are provided centrally by the California State University, Fresno Association, Inc. so that each campus auxiliary organization can benefit from staff expertise in accounting, information technology, and human resource management, including staff support to the Board of Governors.

2021-22 Accomplishments

1. Completed timely submission (September 17th) of the annual audited financial statements with an unqualified opinion, no management letter findings, and no findings on the Uniform Guidance audit of Federal funded sponsored programs.
2. In partnership with the Division of Research and Graduate Studies, provided post-award administration for \$35 million of grant and contract activity.
3. The Foundation provided \$14.4 million of financial support to the University through scholarships, program support, and special projects.
4. Utilized accumulated prior years' surplus to increase the Foundation's General Fund Reserve to over \$8.8 million.
5. Continued working with campus leadership and other campus auxiliaries towards managing the risks and required changes associated with the COVID-19 pandemic.

2022-23 Goals

1. Continue to work closely with the Board of Governors to implement Board-directed initiatives and programs.
2. Work with our external auditors towards issuing our June 30, 2022 audited financial statements in accordance with various new FASB accounting promulgations.
3. On-board and train three (3) new Foundation Financial Services staff members necessary due to increased volume/workload.
4. Work with Association staff to identify a viable accounting software replacement (to be financed and implemented in 2023-24).

**CALIFORNIA STATE UNIVERSITY, FRESNO FOUNDATION
2022-23 FOUNDATION BUDGET**

	2019-20	2020-21	Revised 2021-22	2022-23 Budget	Variance 2022-23 vs. 2021-22 Budget (Unfav)
INCOME:					
Indirect Cost Recovery	\$3,166,022	\$3,233,581	\$3,100,000	\$3,300,000	\$200,000
Trust Account Handling Charges	311,857	166,037	220,000	200,000	(20,000)
Miscellaneous Income	638	211	0	0	0
Earnings on Non-Endowed Cash	770,080	10,056,422	875,000	875,000	0
Endowment Administrative Fee	1,561,000	1,561,000	1,561,000	1,561,000	0
Total Income:	5,809,597	15,017,251	5,756,000	5,936,000	180,000
EXPENSES:					
<u>Personnel:</u>					
Salaries	687,954	661,307	676,521	840,664	(164,143)
Student Assistants	52,098	38,751	52,000	59,255	(7,255)
Benefits	354,236	360,187	414,940	520,838	(105,898)
Benefits (Retirees)	63,701	297,604	125,000	136,250	(11,250)
Audit Fees	56,097	65,758	80,000	81,200	(1,200)
Board/Committee Meetings	6,933	2,178	6,000	7,000	(1,000)
Consultants/Special Projects	75	0	500	500	0
Corporate Mgmt Services Fee (Association)	672,434	672,434	646,136	646,136	0
CSU Trustee Scholarship	6,000	6,000	6,000	6,000	0
Depreciation	16,952	8,556	4,961	4,961	0
Dues/Memberships/Subscriptions	11,864	9,234	12,508	13,290	(782)
Equipment Leases	21,903	15,120	6,000	6,000	0
Employee Recruitment	450	307	750	1,750	(1,000)
Insurance	100,781	105,795	130,492	191,952	(61,460)
<u>Legal Expense (External):</u>					
Legal Fees - General (Corporate)	217	1,716	5,000	5,000	0
Legal Fees - Employment	0	0	2,500	2,500	0
Legal Fees - Sponsored Programs/Patents	1,910	154	2,500	2,500	0
Legal Fees - Gifts/Development	0	401	5,000	5,000	0
Licenses, Permits, Fees	14,027	22,653	23,695	37,425	(13,730)
Miscellaneous	4,206	4,675	4,700	4,600	100
Office Equipment	0	0	0	13,000	(13,000)
Office Supplies	20,495	17,171	27,165	32,500	(5,335)
Postage	7,831	6,718	9,500	7,500	2,000
Repairs, Maintenance & Janitorial	33,630	23,642	30,100	30,119	(19)
Software	228,903	50,202	54,807	57,993	(3,186)
Travel/Training	4,675	198	5,500	5,500	0
Telephone	6,710	5,430	7,250	7,250	0
Utilities	25,776	25,070	28,500	28,500	0
Advancement Support	360,000	360,000	360,000	360,000	0
University Indirect Costs	422,000	422,000	434,660	447,700	(13,040)
Total Expenses:	\$3,181,858	\$3,183,261	\$3,162,684	\$3,562,883	(400,199)
Projected Surplus:	\$2,627,739	\$11,833,990	\$2,593,316	\$2,373,117	(220,199)
Less Allocation to Sponsored Program Reserve:	\$0	\$87,798	\$0	\$0	
Less Distribution to University:	\$2,150,000	\$2,150,000	\$2,150,000	\$2,150,000	
Net Surplus:	\$477,739	\$9,596,192	\$443,316	\$223,117	
General Fund Reserve balance at May 1, 2022				\$8,849,268	
Uncommitted Surplus as of May 1, 2022				\$2,695,346	
Total				\$11,544,614	